

### BEING THE EXPERT: FREQUENTLY ASKED QUESTIONS

#### Do I need to be an expert on the legislation?

No, you are an expert on serving the healthcare needs of your community. Your job is to relate those experiences to the legislator or staff member. You do not need to be an expert on the legislation or the State Budget. You need to have a basic understanding of the issues. Refer to the "Talking Points" sheet and add your personal or community, homeless and migrant health center experience.

#### What if the legislator asks for statistics demonstrating the need for the legislation?

Don't worry, if this arises you can say that you do not have that information but you would be happy to pass it on to CHCANYS for follow-up. You *can* talk about the prevalence of the particular issue in your community. Do not get bogged down arguing the details. You are there to discuss the needs of community, homeless and migrant health centers and the people served. Be confident in your own knowledge and experience. Stay focused on the big picture; CHCANYS will be able to attend to the details.

# How long will the meeting last?

Most meetings are about 15 minutes long. The purpose of the meeting is to let the legislator know that their constituents are concerned about the issue of community-based health care. By merely making the effort to participate in these meetings, you are demonstrating the importance of this issue. Don't be discouraged by the brevity of the meeting. Your presence is the most important message you can send.

# What type of information do I need to have with me on the policy priorities?

Bring the packets CHCANYS has provided to leave with legislators. Your day-to-day experiences will supplement the memos. You only need to discuss the points on the "Talking Points" sheet in your registration packet.

#### Should I be discouraged if a staff member or intern meets with me?

No, legislators rarely have the time to meet with all of their constituents. It is common for a legislator to have a staff member or intern meet with you. In fact, the staff may be more knowledgeable on the issue than the legislator. Many staff function as gatekeepers of information for their legislators, so it is important to inspire staff to share information on community, homeless and migrant health centers. If you meet with someone who is not familiar with community, homeless and migrant health centers, take the opportunity to help him or her understand them better. This can be a great opportunity to create an ally.

## Does my voice count?

Yes, the legislator's job is to represent you. You should be courteous and to the point, but do not be afraid to take a stand or be firm. Legislators often know less than you do on your subject; they rely on their constituents to alert them to issues affecting their communities. Also, take the time to thank the legislator for his/her support on previous legislation that addressed the needs of community health centers. Keeping the meeting positive helps the legislator to hear you.