

Open Door Family Medical Center
CHCANYS Conference
October 24, 2012

Workforce Track:
Graduate Medical Education



Building stronger, healthier communities... One patient at a time



Overview of Residency Training Model

1. Organizational

- Three Parties: Open Door, Phelps Memorial Hospital, New York Medical College; Residents train at Hospital and at Health Center

2. Financial

- Hospital holds Accreditation and receives GME funds through Medicare



Operating Agreements

1. **Tri Party Agreement** memorializes working relationship between OD, Phelps, NY Medical College

2. **Community Benefit Grant**
between OD and Phelps

**Finances reviewed by independent auditor*



ODSH Business Model

From traditional Sleepy Hollow Practice to Residency Training Site

Expenses: Double in Year1 and nearly triple (191%)
by Year 3

Providers grow from 2 to 3.2

Support staff grows from 8.75 to 22



ODSH Business Model

From traditional Sleepy Hollow Practice to Residency Training Site

Revenues: Visits should grow 174% from 9000 to
24,676

New grants provide approximately \$4M over 5
years



New Resources

Capital Grants to Open Door:

State and Federal for new building \$6.9M*

Phelps Support *(over 3 and 5 years, varies based on actual expenses)*

Teaching contribution \$2.3M

Community benefit grant \$.5M

State and Federal Grants *(over 2, 3 and 5 years)*

To OD, Phelps and NYMC \$1.2M

*Phelps received \$1.7M



Benefits

Pipeline of new Family Physicians and retention of existing medical staff

Opportunity to impact training curriculum

New physicians will be better prepared to work in the PCMH

New funding opportunities



Challenges

1. Managing Tension Between:

- 3 Parties with different priorities - Open Door, Phelps, NY Medical
- Patient access and physician teaching

2. GME Funds flow to Phelps who eventually pays Open Door



Key Issues

Funds Flow from Phelps to Open Door

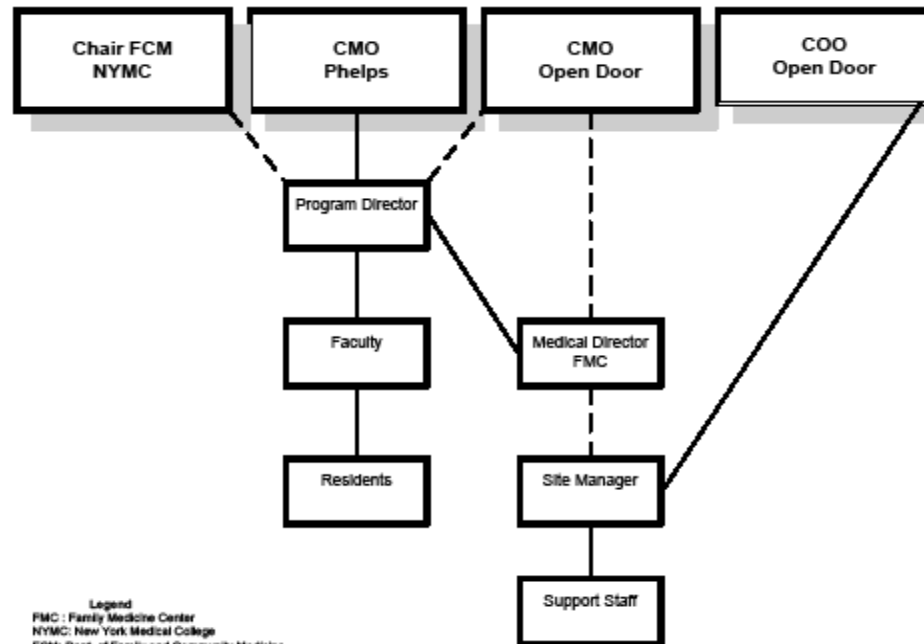
Difficult working relationship resulting in mistrust and slow payments

Physician/Resident Productivity doesn't materialize and community benefit need is greater than Phelps expectations

Table of Organization/Lines of authority



FAMILY MEDICINE RESIDENCY
New York Medical College – Phelps Memorial Hospital Center
Open Door Family Medical Centers



Legend
FMC: Family Medicine Center
NYMC: New York Medical College
FCM: Dept. of Family and Community Medicine
CMO: Chief Medical Officer
COO: Chief Operations Officer



Open Door Family Medical Center

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