



# Transforming Practices

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***Creating A Unique  
Health Center Network  
Through  
Partnerships and Collaboration***

***CHCANYS Annual Conference  
October 24, 2012***



# Learning Objective

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**Develop an understanding of how CP of NYS and a number of “Affiliates” are partnering to develop a Health Center network to transform established Diagnostic and Treatment Centers (D&TCs) into financially sustainable Community Health Centers in collaboration with existing Federally Qualified Health Centers.**



# The Partnerships' Goals

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**Leverage FQHC designation in support of its mission to serve current patients with disabilities and chronic health conditions and their families as well as new community patients with like-needs.**

- **Utilize the program as the vehicle for providing accessible, improved, sustainable primary medical care and related services to vulnerable, high cost patients with complex needs.**



# Barriers

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- **HRSA does not recognize people with disabilities and chronic health conditions as a “Medically Underserved Population”, presenting a significant barrier in successfully applying as an FQHC Look-Alike or New Access Point.**
- **NYS DOH’s designation of “CP D&TCs” as safety net providers has no bearing.**



# A Viable Option

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**The new Health Center operator arranges a Sub-Recipient Agreement, partnering with an existing FQHC.**

- **The FQHC's application for expansion of Scope of Services through a Sub-recipient Agreement to HRSA does not require detailed criteria for establishment of need as in a NAP.**

# Creating the New FQHC

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- **Develop new HRSA compliant Board and P & P: Health Center Operations, Discount Sliding Fee Policy, Scope of Services, HR Handbook, Credentialing.**
- **Implement comprehensive QI Plan.**
- **Develop sub-recipient and service agreements with Grantor FQHC.**



# Sponsor Agreements

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**The new FQHC will operate the existing sponsoring CP “Affiliate” D&TCs under new Article 28 licensing and...**

- Lease facilities from “Affiliate” at fair market value.**
- Lease non-provider staff at cost.**
- Contract administrative services at cost.**



# Enhanced Medical Homes

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The model incorporates an *enhanced* Medical Home (e-MH) which embraces a Transdisciplinary Team approach with interoperable HIT to plan, provide, arrange and coordinate a “core” of services associated with the typical needs and co-morbidities of the target population which presents extraordinary complex needs.





# Expected Health Outcomes

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- **Expanded access improves community health inclusively.**
- **Reduce use of emergency departments.**
- **Reduce length and frequency of hospital stays.**
- **Reduce re-hospitalizations.**

# What Will be Accomplished?

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- **Creates new collaborations with FQHCs with complimentary agreements to benefit each organization's patients.**
- **Addresses CMS' "Triple Aim": better care for individuals; better health for populations and reducing per-capita costs.**

# Contact Information

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