

# Ambulatory Care Payment Reform in Medicaid: APGs and HIV Care

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# Presentation will...

- Outline reasons for Medicaid payment reform
- Introduce APGs
  - As a classification system
  - As a payment system
- Describe implementation in context of Medicaid ambulatory care payment reform and HIV-related care

# Medicaid Reform

- Reallocate funds from inpatient to outpatient services
- Invest in ambulatory care to encourage outpatient service provision
- Payment based on service intensity rather than flat rate
- Other objectives
  - Primary care enhancements
  - Physician reimbursement enhancements

# Where we are now

- 5-tier rates for Primary Care Program and designated AIDS centers (DACs)
  - HIV counseling & testing, initial/annual evaluation, HIV monitoring
- 7-tier rates – DACs
  - Initial, annual, intermediate, routine, therapeutic, infusion
- Carve-outs – viral load, resistance testing, tropism assay
- General clinic rates – all facilities (hospitals and free-standing clinics)

# Ambulatory Patient Groups

- A visit classification system designed to explain the amount and type of resources used in an ambulatory visit and that is used to determine payment for ambulatory service(s)
- Prospective payment system – sets payments in advance of service provision

# APG Payment

- Utilizes standard claims information to assign APG(s)
- Intended to reflect the diversity, intensity, and variation in costs of services provided by assigning multiple APGs when appropriate
- Also groups services into single payment unit to 1) provide incentives for efficiency and 2) to minimize “upcoding”

# Ambulatory Payment Groups

- Significant Procedures, Therapies, or Services
  - APG 089 – Level I cardiothoracic procedures
  - APG 136 - Colonoscopy
- Ancillary Tests and Procedures
  - APG 397 – Level II microbiology tests
  - APG 415 – Level I immunization
- Medical Visit
  - APG 880 – HIV infection
  - APG 881 - AIDS

# APG Assignment

- Unlike under the DRG system, a patient can be assigned to more than one APG to describe the service(s) rendered to the patient
- Patient has visit with a clinician, who orders a chest X-ray as the clinician suspects community-acquired pneumonia
  - Results in two APGs assigned to that visit:
    - APG 573 – Medical visit for community-acquired pneumonia
    - APG 471 – Plain film



# Grouping APGs

- Not all APGs are used to compute payment
- Three “grouping” techniques:
  - Significant procedure consolidation
  - Ancillary packaging
  - Discounting

# Significant Procedure Consolidation

- Collapsing multiple *related* significant procedures, recognizing that some significant procedures are integral to the primary procedure and require minimal additional time and resources
  - Laryngoscopy done with aspiration (APG 62) and also with removal of a non-neoplastic lesion from patient's vocal cord (APG 63)
  - Payment will be 100% for the procedure to remove the lesion as the primary procedure, and 0% for the aspiration

# Ancillary Packaging

- Include certain ancillary services in the APG payment for a significant procedure or medical visit.
- Cost of a “packaged” ancillary included in the payment for the significant procedure or medical APG
  - Chest x-ray is packaged with the payment for the medical visit for pneumonia

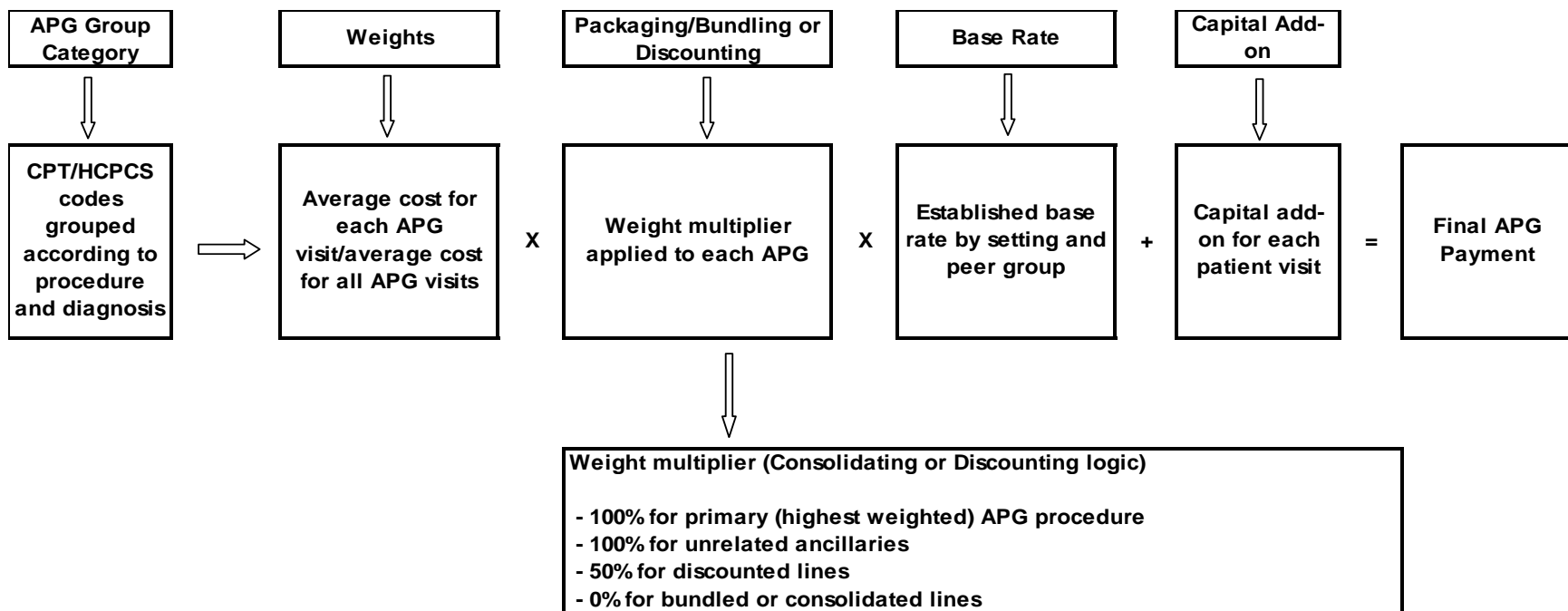
# Ancillary Packaging

- Costs for packaged ancillaries are included in the medical visit they accompany, based on the frequency with which they are ordered
- Examples:
  - Thyroid activity
  - Urinalysis
  - Blood chemistry
  - Hepatitis C antibody
  - CBC
  - EKG
  - PPD
  - Syphilis/RPR

# Discounting

- Reduction in the standard payment rate for an APG when, during a single visit, either
  - Multiple significant *unrelated* procedures are performed or
  - The same procedure or ancillary service is provided several times
- Marginal cost of providing a second procedure or additional ancillary is less than its full cost (i.e., the cost of providing the procedure by itself).

# APG Payment Methodology



# APG Example

## 7-Tier HIV/AIDS High Intensity

*(All procedures are grouped based on the same Date of Service)*

| HIV/AIDS Initial Visit (Equivalent to 7 Tier - High Intensity) |  |     |                                  |                 |                |                 |              |                    |                  |               |
|--|--|-----|----------------------------------|-----------------|----------------|-----------------|--------------|--------------------|------------------|---------------|
| CPT Code   | CPT Description  | APG | APG Descp                        | Payment Element | Payment Action | Full APG Weight | Percent Paid | Allowed APG Weight | Sample Base Rate | Paid Amount   |
| 99213  | E & M, est. pt., low complexity (15 mins.)                           | 881 | AIDS                             | Medical Visit   | Full payment   | 0.9932          | 100%         | 0.9932             | \$ 202           | \$ 201        |
| 99403  | Preventive Counseling (Case mgmnt not mappable)                      | 491 | Medical Visit                    | Medical Visit   | Packaged       | 1.1276          | 0%           | 0.0000             | \$ 202           | \$ -          |
| 71020  | Chest x-ray  | 471 | PLAIN FILM                       | Ancillary       | Packaged       | 0.6885          | 0%           | 0.0000             | \$ 202           | \$ -          |
| 80074  | Hepatitis B panel  | 403 | ORGAN OR DISEASE ORIENTED PANELS | Ancillary       | Full payment   | 0.3618          | 100%         | 0.3618             | \$ 202           | \$ 73         |
| 80061  | Fasting lipid profile (incl cholesterol)                             | 403 | ORGAN OR DISEASE ORIENTED PANELS | Ancillary       | Discounted     | 0.3618          | 50%          | 0.1809             | \$ 202           | \$ 37         |
| 86360  | CD4 count  | 395 | LEVEL II IMMUNOLOGY TESTS        | Ancillary       | Full payment   | 0.3007          | 100%         | 0.3007             | \$ 202           | \$ 61         |
| 36415  | Venipuncture   | 457 | VENIPUNCTURE                     | Ancillary       | Full payment   | 0.0675          | 100%         | 0.0675             | \$ 202           | \$ 14         |
| 87490  | Chylmd trach, dna, dir probe   | 397 | LEVEL II MICROBIOLOGY TESTS      | Ancillary       | Full payment   | 0.2270          | 100%         | 0.2270             | \$ 202           | \$ 46         |
| 86777  | Toxoplasma antibody  | 395 | LEVEL II IMMUNOLOGY TESTS        | Ancillary       | Discounted     | 0.3007          | 50%          | 0.1504             | \$ 202           | \$ 30         |
| 81000  | Urinalysis   | 410 | URINALYSIS                       | Ancillary       | Packaged       | 0.1139          | 0%           | 0.0000             | \$ 202           | \$ -          |
| 82955  | Glucose-6-phosphate dehydrogenase level                              | 401 | LEVEL II CHEMISTRY TESTS         | Ancillary       | Full payment   | 0.2411          | 100%         | 0.2411             | \$ 202           | \$ 49         |
|  | <b>Total Payment</b>   |     |                                  |                 |                | <b>4.7839</b>   |              | <b>2.5226</b>      |                  | <b>\$ 510</b> |
|  | <b>Current Payment (Rate Code 2940: downstate excluding capital)</b> |     |                                  |                 |                |                 |              |                    |                  | <b>\$ 501</b> |
|  | <b>Net Difference</b>  |     |                                  |                 |                |                 |              |                    |                  | <b>\$ 9</b>   |
|  | <b>Percent Difference</b>  |     |                                  |                 |                |                 |              |                    |                  | <b>2%</b>     |

Note: APG weights and base rates shown are for illustrative purposes only. The primary diagnosis was AIDS (ICD-9 042). For this visit, the following carved-out services were billed to the Laboratory Fee Schedule: 87900 (\$80), 87901 (\$350), and 87903 (\$675).

# APG Example

## 7-Tier HIV/AIDS Low Intensity

*(All procedures are grouped based on the same Date of Service)*

| Routine Visit (Equivalent to 7 Tier - Low Intensity) |  |     |                                  |                          |                |                 |              |                    |                  |               |
|--|--|-----|----------------------------------|--------------------------|----------------|-----------------|--------------|--------------------|------------------|---------------|
| CPT Code   | CPT Description  | APG | APG Descp                        | Payment Element          | Payment Action | Full APG Weight | Percent Paid | Allowed APG Weight | Sample Base Rate | Paid Amount   |
| 99213  | E & M, est. pt., low complexity (15 mins.)                           | 881 | AIDS                             | Medical Visit            | Full Payment   | 0.9932          | 100%         | 0.9932             | \$ 202           | \$ 201        |
| 85025  | CBC w/diff   | 408 | Level I Hematology Tests         | Uniformly Pkgd Ancillary | Packaged       | 0.0857          | 0%           | 0.0000             | \$ 202           | \$ -          |
| 80076  | Hepatic function panel   | 403 | Organ or Disease Oriented Panels | Ancillary                | Full payment   | 0.3618          | 100%         | 0.3618             | \$ 202           | \$ 73         |
| 90740  | Hepatitis B vaccinations   | 416 | Level III Immunizations          | Ancillary                | Full Payment   | 0.4323          | 100%         | 0.4323             | \$ 202           | \$ 87         |
| 36415  | Venipuncture   | 457 | Venipuncture                     | Ancillary                | Full Payment   | 0.0675          | 100%         | 0.0675             | \$ 202           | \$ 14         |
|  | <b>Total Payment</b>   |     |                                  |                          |                | <b>1.9404</b>   |              | <b>1.8548</b>      |                  | <b>\$ 375</b> |
|  | <b>Current Payment (Rate Code 2942: downstate excluding capital)</b> |     |                                  |                          |                |                 |              |                    |                  | <b>\$ 146</b> |
|  | <b>Net Difference</b>  |     |                                  |                          |                |                 |              |                    |                  | <b>\$ 229</b> |
|  | <b>Percent Difference</b>  |     |                                  |                          |                |                 |              |                    |                  | <b>157%</b>   |

Note: APG weights and base rates shown are for illustrative purposes only. The primary diagnosis was AIDS (ICD-9 042). For this visit, the following carved-out services were billed to the Laboratory Fee Schedule: 87900 (\$80), 87901 (\$350), and 87903 (\$675).



# General Payment Reform Issues

- Implementation
  - Hospital OPDs and free-standing D&TCs transition to APGs over 3 years
    - Year 1 (December 1, 2008 – December 31, 2009): 75% current / 25% APGs
      - DTCs: transition period compressed to begin March 2009
    - Year 2 (calendar year 2010): 50% current / 50% APGs
    - Year 3 (calendar year 2011): 25% current / 75% APGs
    - Year 4 (beginning January 1, 2012): 100% APGs

# Payment during Transition

- APG portion – Percentage of what the grouper produces as summed APG payment
- Non-APG portion – Percentage of facility's 2007 billings in the aggregate
  - Weighted average of all billings, including for HIV-related visits
    - Validated with each hospital
  - Frozen during transition

# HIV-Specific Issues

- Replaces 5- and 7-tier pricing for most services
  - Counseling and testing and therapeutic (case management) visits carved out
  - Billing under APGs is optional for FQHCs
- Higher payment weight for the medical visit APG reflects higher complexity and packaged ancillaries
- Separate medical visits with another practitioner on the same day of service is accounted for using billing modifier

# Supporting Materials

- Available on the DOH website
  - Implementation Schedule
  - APG Documentation
  - Payment Examples
  - Uniformly Packaged APGs
  - Inpatient-Only Procedure List
  - “Never Pay” and “If Stand Alone, Do Not Pay” Lists
  - Carve-Outs List
  - List of Rate Codes Subsumed in APGs
  - Paper Remittance
  - Frequently Asked Questions

**[www.health.state.ny.us/health\\_care/medicaid/rates/apg/index.htm](http://www.health.state.ny.us/health_care/medicaid/rates/apg/index.htm)**

# Contact Information

- Grouper / Pricer Software Support  
3M Health Information Systems
  - Grouper / Pricer Issues 1-800-367-2447
  - Product Support 1-800-435-7776
  - <http://www.3mhis.com>
- Billing Questions  
Computer Sciences Corporation
  - eMedNY Call Center: 1-800-343-9000
  - Send questions to: [eMedNYProviderRelations@csc.com](mailto:eMedNYProviderRelations@csc.com)
- Policy and Rate Issues  
New York State Department of Health  
Office of Health Insurance Programs  
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  - Send questions to: [apg@health.state.ny.us](mailto:apg@health.state.ny.us)