



Welcome to the  
nation's leading

## **GROUP PURCHASING ORGANIZATION**

for community health centers  
and other non-profit health care  
and human services organizations.



Our members save thousands  
of dollars on the supplies,  
equipment and services  
they use every day.



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[www.cwpurchasing.com](http://www.cwpurchasing.com)

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Community Health Centers Company  
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# From the Director

Since 1998, we've welcomed the opportunity to save community health centers and other community based nonprofits, like yours, significant amounts of money. The savings are based on the supplies, equipment & services that you rely on every day.

CPG is the leading community health center group purchasing organization in the country. We specialize in the primary health care industry and our team truly understands what our members want and need. By directly contracting with the nation's best vendors we provide you, and over 600 other members nationwide, with low prices and exceptional customer service. It is our goal throughout the year to search for ways to give members new opportunities to save. Our vendors are carefully screened and tightly managed, and we regularly develop new contracts to give members even more choices.

With ongoing support from our in-house team, it's easy to maximize your membership. Since our founding in 1998 by the Massachusetts League of Community Health Centers, our members have saved over \$350 million dollars. How? By buying through CPG vendor contracts and taking advantage of the many other services we have to offer. We invite you to join us as a Commonwealth Purchasing Group member. It costs nothing to join, and your membership is easy for your employees to use. We're confident that when we

compare our vendors' prices with your current invoices, CPG will be able to significantly drive down your expenses. We will streamline your purchasing process and you can still buy the same products and brands you trust.

Thank you for taking the time to get to know us. Please browse this catalog, then give us a call to set up a time for us to meet and show you your potential savings.

We look forward to working together and helping you save for many years to come.

Sincerely,



Richard W. Bryant, MBA Director



*"Our Members Have Saved Over \$350 Million Dollars"*



# Founded by Community Health Centers for Community Health Centers



## WHY JOIN A GPO?

We can think of three great reasons to join a group purchasing organization (GPO). **First**, we negotiate deep discounts with a broad array of vendors. **Secondly**, we guarantee that our vendors will analyze your purchasing, recommending

lower-cost alternatives wherever possible. **Finally**, we certify that all affiliate vendors will work closely with your organization to ensure appropriate inventory management, so you've always got what you need, but you're never overstocked.

## WHY CHOOSE CPG?

**Membership is FREE and our members never write us a check.** From medical, dental, and office supply costs to patient communication services and point-of-care testing, our vendors deliver unbeatable discounts alongside exceptional customer service.

**F**ounded in 1998 by the Massachusetts League of Community Health Centers, Commonwealth Purchasing Group was established to address economic issues facing health centers and community service organizations. Today, CPG has the purchasing

power of more than 550 member organizations across the country to negotiate deep discounts and significant savings opportunities. Together with over fifty nationally recognized vendors, CPG promises superior service alongside unparalleled savings.

## MEMBERSHIP STATISTICS

60+ VENDORS



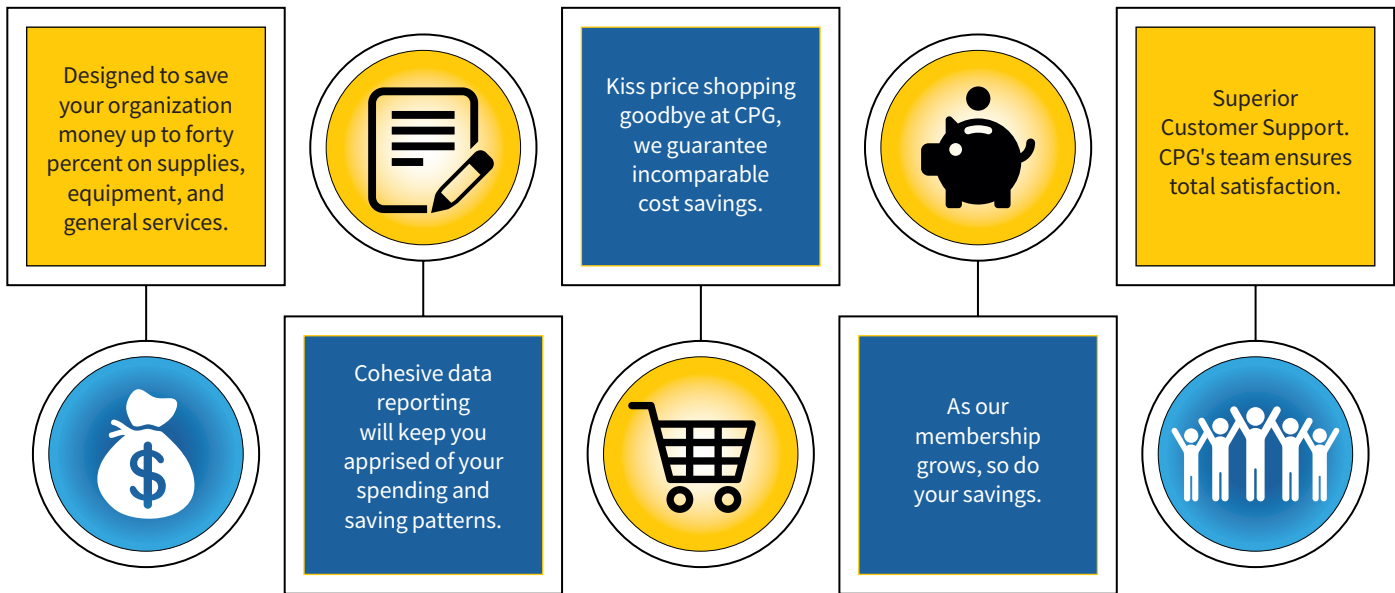
\$350M IN SAVINGS

600 MEMBERS



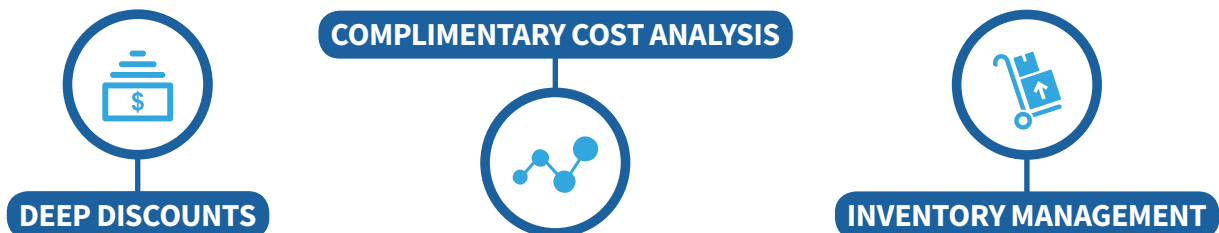
# WHAT SETS CPG APART?

- ✓ ADVISORY BOARD OF HEALTH CENTER EXECUTIVES
- ✓ AGGRESSIVE DISCOUNTED PRICING
- ✓ ASSIGNED ACCOUNT MANAGER FOR EVERY MEMBER
- ✓ HIGH LEVEL OF VENDOR CUSTOMER SERVICE
- ✓ STRATEGIC GROUP PURCHASING AFFILIATIONS
- ✓ DIRECT CONTRACTS WITH MANUFACTURERS AND DISTRIBUTORS



**W**e recognize that today's health centers and non-profits are caught between a rock and a hard place. As the cost of overhead surges, providing top-quality service is an ever-present struggle. With unbeatable savings, superior customer support, and comprehensive, on-demand reporting, CPG offers sustainable solutions that won't drain your organizational resources.

**OUR MEMBERSHIP IS FREE. START SAVING TODAY! [www.cwpurchasing.com/join-now](http://www.cwpurchasing.com/join-now)**



# INTRODUCING AFAXYS



group purchasing organization **gpo**

CPG is pleased to announce a new partnership with Afaxys GPO to support our efforts of providing quality products at affordable prices. The partnership with Afaxys GPO will enhance our portfolio and extended discounted pricing on the women's health and family planning products your health center relies on every day.

**This new line of contracts can greatly reduce your costs for IUDs, oral contraceptives, emergency contraceptives and much more.**

**855-GPO-INFO**  
**<https://gpo.afaxys.com>**

## CONTRACTS:

- Afaxys Pharma
- Bayer
- Merck
- ASD (formerly Smith Medical Partners)
- Cooper Surgical
- Allergan
- & Many more

## PRODUCTS:

- Oral Contraceptives
- Emergency Contraceptives
- IUDs
- Pregnancy Tests
- OB/GYN instruments & Much more

# emapp®

**emapp® eMarketplace and Purchasing Portal** is the online procurement system designed just for public health professionals. By replacing manual, paper-based systems, emapp® enables cross-communication between departments, facilitating greater fiscal responsibility across your entire organization. In addition, emapp®;

## Need more efficient purchasing and procurement?

### It's simple. It's emapp®.

The eprocurement tool for healthcare professionals.

emapp® lets you access multiple suppliers in one place and integrates with your accounting/finance systems for a streamlined procurement process.

Save time and money with emapp® – and devote more staff and resources to patients.

- Fully automates ordering, approval, purchase order generation, tracking and receiving
- Adapts to most finance systems, enabling an efficient procurement process
- Provides an open marketplace so you can effectively and efficiently use more suppliers

Want more information? Visit [www.emapp.com](http://www.emapp.com)  
Ready to get started? Contact Richard Hull at [info@emapp.com](mailto:info@emapp.com)



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# PATIENT COMMUNICATIONS

## MEDICAL ANSWERING SERVICE



MASCO Services Inc. provides Call Center solutions to Community Health Centers in Boston and throughout the United States. We cater to all your incoming call requirements and maintain that very important first impression of your organization.

## LANGUAGE TRANSLATION



For healthcare organizations serving diverse communities, Pacific Interpreters offers high-quality telephonic interpreters at exceptional rates. Specializing in healthcare & social service interpreting, Pacific Interpreters supports over 240+ languages, on-demand, 24/7.

### SERVICES INCLUDE:

- FAST CONNECTION TIMES, WITH 99.85% SUCCESSFUL CONNECTION RATE TO INTERPRETER ON FIRST CALL
- NO SURCHARGE FOR SETUP, TIME-OF-DAY, RARE LANGUAGES, THIRD-PARTY CALLS, OR SCHEDULED CALLS
- VIDEO REMOTE INTERPRETING IN 30+ LANGUAGES
- ONSITE USER TRAINING AND LOCAL ACCOUNT MANAGER SUPPORT

## INTEGRATED DISPATCHING



ID-Queue integrates in-house services seamlessly through an on-line dispatch system. The system tracks service requests, staffing responses, and generates data which improves communication and workflow for healthcare teams. Our On-Line request system is simple to use, uses a systematic methodology which tracks requests in real time and generates many different data reports. No installation is needed, and all transactions are safe and encrypted.

### ENHANCE WORKFLOW FOR THE FOLLOWING SERVICES:

- INTERPRETER SERVICES
- INTEGRATED BEHAVIORAL HEALTH
- INSURANCE BENEFITS ENROLLMENT
- BUILDING MAINTENANCE

## EMPLOYEE & PATIENT SURVEYS



The Crossroads Group is available to provide a cost-effective survey process which alleviates your staff from survey measurement, tabulation, and analysis while providing highly actionable metrics.

### AREAS OF SPECIALIZATION INCLUDE:

- PATIENT SATISFACTION AND EXPERIENCE SURVEYS ( MEDICAL, DENTAL, BEHAVIORAL )
- CG-CAHPS SURVEYS
- PHARMACY PATIENT EXPERIENCE SURVEYS
- SPECIAL PROGRAM EVALUATION SURVEYS
- CUSTOMIZED MARKET RESEARCH SURVEYS
- BENCHMARKING TO LARGE CHC DATABASE
- SCORES BY-SITE, DEPARTMENT, PROVIDER

## LANGUAGE TRANSLATION



We interpret in over 300 languages, 24x7x365, with an average telephonic connect time of 6-10 seconds. As one of the leading language service providers in the country, we know a thing or two about communication. From on-site interpretation to document translation, telephonic interpretation to video remote interpretation, we can handle any of your language requests—regardless of industry or organizational size.

## TELEHEALTH PLATFORM



Certintell is a HIPAA and PHI-compliant, cloud-based telehealth platform that enables low-income patients and their safety-net providers to communicate via secure video & audio. It integrates seamlessly with leading FQHC Electronic Medical Records making it easier to add cloud-based telehealth solutions.

### USE CASES:

- BEHAVIORAL HEALTH
- CHRONIC CARE MANAGEMENT (CCM)
- PRIMARY CARE
- AFTER HOURS/URGENT CARE
- SPECIALTY CARE INCLUDING DERMATOLOGY, DENTISTRY, HEPATOLOGY

## MEDICAL MOBILE MESSAGING



CareMessage is a patient engagement platform that connects providers and patients via text message to improve the health outcomes of underserved patients. This includes everything from simple reminders to drive down no-shows, more comprehensive custom group outreach for preventative screenings as well as automated, interactive educational programs to empower patients while reducing staff burden.

## MEDICAL ANSWERING SERVICES



Call 4 Health has been an industry leader in providing exclusive medical answering services since 1996. Call 4 Health has integrated state-of-the-art technology with excellent customer service to provide clients with an award winning medical answering service.

### SERVICES INCLUDE:

- REMOTE RECEPTIONIST
- APPOINTMENT SCHEDULING & REMINDERS
- MARKETING / AD RESPONSE
- PHYSICIAN REFERRAL
- NURSE TRIAGE
- TELEHEALTH

## TELEDERMATOLOGY



3Derm is a clinically-validated teledermatology system with a mission to improve dermatology access. High-quality 2D and 3D images of skin concerns are captured at primary care and triaged by in-network dermatologists. 3Derm's accuracy is on par with in-person dermatologists. This enables health systems to screen out nearly 60% of their dermatology referrals while patients with urgent conditions receive expedited in-person appointments.

**Interested in a vendor?**

**CONTACT US:**

**P 617-988-2205**

**E [info@cwppurchasing.com](mailto:info@cwppurchasing.com)**



## DENTAL EQUIPMENT & SUPPLIES



Henry Schein, Inc., a national full-service distributor, offers a comprehensive selection of dental supplies, equipment and solutions for Community Health Centers. Henry Schein provides over 120,000 branded products, 10,000+ private brand products, and exclusive and specialty products. The Company also offers health center design planning, practice management software, e-commerce solutions, educational resources, and a broad range of financial services.

## DENTAL LABORATORY



- FULL-SERVICE DENTAL LAB OFFERING DENTURES, CAST PARTIALS, VALPLAST PARTIALS, CROWNS, BRIDGES, IMPLANTS AND ORTHODONTIC APPLIANCES.
- QUALITY SERVICE AND CRAFTSMANSHIP ON ALL DENTAL RESTORATION PROCEDURES, MADE ONLY WITH ADA APPROVED MATERIALS THAT ARE GUARANTEED FOR 5 YEARS AGAINST MATERIAL AND MECHANICAL FAILURES
- ABLE TO ACCEPT PAYMENTS DIRECTLY FROM THE PATIENTS
- LOW-COST UPS DELIVERY COUNTRYWIDE

## DENTAL LABORATORY

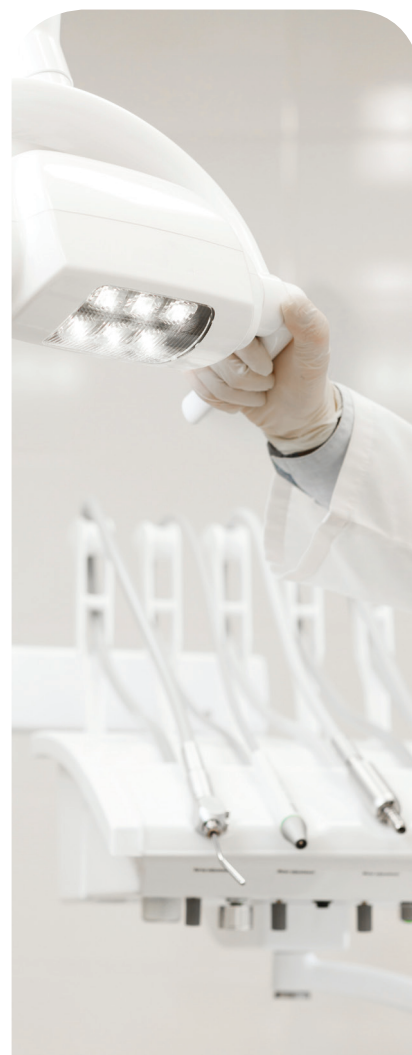


- LOW-COST DENTAL LABORATORY SERVICES
- FULL SERVICE DENTAL LABORATORY SERVING HEALTH CENTERS AND GROUP PRACTICES NATIONWIDE
- ON-SITE CERTIFIED DENTAL TECHNICIANS (CDT) ASSIST WITH CASE DESIGN AND SHADE CONSULTATION
- COMPREHENSIVE PRODUCT SELECTION INCLUDES ZIRCONIA, DENTURES, VALPLAST, IMPLANTS, VENEERS AND MUCH MORE. ALL MATERIALS ARE FDA APPROVED AND ADA CERTIFIED

## DENTAL SOFTWARE



- COMPREHENSIVE DENTAL/PERIOD CHARTING
- INTEGRATED DIGITAL X-RAY AND INTRAORAL IMAGING CAPABILITIES
- HL7 INTERFACE COMMUNICATION WITH MEDICAL SOFTWARE UDS & FQHC REPORTING CAPABILITIES
- HSN (HEALTH SAFETY NET) BILLING
- MULTI-CLINIC/SITE LOGIC & REPORTING
- AUTOMATIC SLIDING FEE ADJUSTMENTS
- AUTOMATIC OR MANUAL ENCOUNTER NUMBERS
- DENTAL RESIDENT & STUDENT TRACKING APPROVALS
- CARIES RISK ASSESSMENT AND/OR PERIODONTAL INDEX REPORTING





# MEDICAL & 340B PHARMACEUTICALS

## EQUIPMENT & SUPPLIES



Delivering a comprehensive offering of health-care products, equipment, technology and service solutions to support Community Health Centers.

- DISTRIBUTION CENTERS LOCATED REGIONALLY FOR QUICK AND EFFICIENT DELIVERY
- LOCAL ACCOUNT REPRESENTATIVES FOR REGULAR VISITS AND SUPPORT
- ONLINE SUPPLY MANAGEMENT—ORDER, TRACK DELIVERIES, PAY INVOICES AND ACCESS PRODUCT SAVING TOOLS
- NEXT DAY DELIVERY/DELIVERIES FIVE DAYS A WEEK
- CAPITAL EQUIPMENT FOR YOUR NEW FACILITY

### McKESSON LONG TERM CARE

McKesson can provide the innovative technology and supply solutions you need to manage your PACE, nursing home, and other long-term care facilities.

Whether you're looking to improve regulatory compliance and clinical training, reduce supply costs or order a broader product selection, McKesson Medical-Surgical delivers comprehensive solutions to help your facility achieve better clinical and business outcomes. Let us support your business so you can focus on providing quality care.

### McKESSON PHARMACEUTICAL

- REGIONAL WHOLESALE PRESCRIPTION DRUG SUPPLIER TO LARGE HEALTH CENTERS' IN-HOUSE PHARMACIES AND NEIGHBORHOOD PHARMACIES AT 340B DISCOUNTED PRICES
- PROVIDES ASSISTANCE IN SETTING UP PHARMACY ARRANGEMENTS FOR HEALTH CENTER PATIENTS
- 5 DAY A WEEK DELIVERY FROM A LOCAL DISTRIBUTION CENTER
- ORDER MANAGEMENT SYSTEMS THAT PROVIDE INTEGRATED SOLUTIONS FOR PHARMACY OPERATIONS
- PHARMACY MANAGEMENT SYSTEMS FOR 340B PHARMACIES: PRODUCT DISPENSING, CLAIM ADJUDICATION, RECONCILIATION, AND POINT OF SALE FOR PRESCRIPTION MEDICATIONS
- MACROHELIX, A 340B PLAN ADMINISTRATOR TECHNOLOGY

## 340B PHARMACEUTICALS



R&S Northeast is committed to providing the best supply chain option, whether it is primary or secondary, to meet your 340B and non-340B pharmaceutical and medical supply needs. R&S Northeast supplies brand and generic pharmaceuticals including controlled substances C-II through C-V, Unit Dose, HIV/Hep C and diabetes medications. Our primary focus is to offer 340B qualified entities products to provide consistency in care and pricing without financial commitment.

## 340B PHARMACEUTICALS



Cardinal Health Community Health Center programs are designed and created specifically for healthcare facilities like yours. With a comprehensive suite of pharmaceutical solutions, we'll address your population health management needs across the continuum of care, from HRSA compliance to medication adherence.

## MEDICAL DEVICES



Manufacturer of medical devices, patient monitoring systems and miniature precision lamps.

### PRODUCTS INCLUDE:

- SPOT VISION SCREENER
- HEARING SCREENER
- HOME BLOOD PRESSURE MONITOR
- CAMERA SYSTEMS

## VACCINES



GSK's vaccines business develops, produces and distributes over 1.9 million vaccines every day to people across the world. GSK has a portfolio of over 30 pediatric, adolescent, adult and travel vaccines.

## POINT-OF-CARE TESTING



Abbott is a global leader in rapid diagnostic tests that deliver the right care, at the right time. Our comprehensive portfolio of tests for infectious disease, cardiometabolic disease and toxicology provide fast, reliable and actionable information that help improve quality of care and enable better clinical and economic health outcomes. CPG offers national leading contract pricing for their Afinion A1c testing, Determine combo HIV testing, and Cholestech rapid lipid testing.

## LABORATORY TESTING



Quest Diagnostics empowers people to take action to improve health outcomes. Derived from the world's largest database of clinical lab results, our diagnostic insights reveal new avenues to identify and treat disease, inspire healthy behaviors and improve health care management. We serve half of the physicians and hospitals in the U.S.

## EXAM ROOM FURNITURE



Midmark Corporation is committed to enriching experiences between caregivers and their patients by bringing clinical spaces, technology and workflows into harmony. We offer full lines of exam chairs and procedures tables as well as workstations, casework, instrument processing, digital diagnostic solutions and more—all designed to work together seamlessly. We are dedicated to making healthcare safer and more efficient through location and rules-based automation, state-of-the-art software and real time locating systems (RTLS) technology with the support from our expert consulting services to help improve patient care.

### Interested in a vendor?

#### CONTACT US:

P 617-988-2205

E [info@cwppurchasing.com](mailto:info@cwppurchasing.com)

## FURNITURE & OFFICE SUPPLIES



W.B. Mason is a one hundred and twenty year old family owned company that specializes in the distribution of office supplies, facilities maintenance products, office and healthcare furniture, coffee and breakroom items. W.B. Mason is an organization focused on solving customer problems with personalized service and customized solutions. We are willing to take the long view on strategies that require extended periods of time to develop and are ever flexible to meet changing needs for Community Health Centers and non for profit organizations.

- AMAZINGLY LOW PRICES
- FREE DELIVERY  
(NEVER A MINIMUM ORDER REQUIREMENT)
- FREE RESTROOM AND BREAKROOM DISPENSER PROGRAMS AVAILABLE
- WEB ORDERING PLATFORM WITH REPORTING CAPABILITIES "IN REAL TIME"
- DEDICATED ACCOUNT TEAM FOR CPG MEMBERS
- COST ANALYSIS TEAM AVAILABLE TO PROVIDE COST COMPARISONS
- THE BEST OVERALL SOLUTION!

## SPACE DESIGN & FURNITURE



- INDIVIDUAL CONSULTATION, SPACE PLANNING, MEASURING, AND BUDGET STRATEGIZING
- PROVIDES DELIVERY AND COMPLETE INSTALLATION OF ROOM CONFIGURATIONS
- NEW AND USED FURNITURE AS WELL AS FURNITURE LEASING OPTIONS
- TWENTY YEARS OF EXPERIENCE TO OFFER KNOWLEDGEABLE SOLUTIONS

## FURNITURE SOLUTIONS



Business Interiors is the premiere contract furniture division of Staples. Whether you have one office or an entire new building to be planned, Business Interiors by Staples has a professional staff of Designers, Project Managers and Customer Service reps to create the environment you envision. We represent over 200 lines of furniture for offices, healthcare, meeting spaces and exam rooms.

## FURNITURE & OFFICE SUPPLIES



Office Depot® is the nation's largest distributor of office products, equipment & medical furnishings. As a strategic partner, we understand that what works for an acute facility may not work for one that's non-acute.

### PROGRAM BENEFITS:

- CONTRACT PRICING ON 1,000+ ITEMS
- 15% OFF WWW.OFFICEDEPOT.COM ON OFFICE DEPOT® BRAND ITEMS
- COPY & PRINT PROGRAM
- STORE PURCHASE CARD PROGRAM
- FREE NEXT DAY DELIVERY ON ORDERS OF \$50+
- EMPLOYEE PURCHASING PROGRAM

## FURNITURE & OFFICE SUPPLIES



Staples Advantage® works with CPG members to develop customized programs with specialized pricing, dedicated account management, and a complete assortment of products and services at the lowest total delivered cost. Our commitment to serving customers is embodied in our promise: "We make buying office products easy."

- EXPERIENCE AND EXPERTISE WITH HEALTH CARE AND MEDICAL FACILITIES
- EASY ONLINE ORDERING AT:  
ORDER.STAPLESADVANTAGE.COM
- FREE, NEXT DAY DELIVERY
- J.D. POWERS CERTIFIED CUSTOMER SERVICE
- DEDICATED ACCOUNT MANAGEMENT
- LOWEST TOTAL DELIVERED COST
- HEALTHCARE AND OFFICE FURNITURE
- BREAKROOM AND CLEANING PRODUCTS
- TECHNOLOGY SOLUTIONS
- PRINT AND DIGITAL COPY
- PROMOTIONAL ITEMS
- SIMPLE AND EASY SEARCH FUNCTIONALITY
- ONLINE REPORTING WITH ORDER HISTORY, STATUS AND TOTAL COST FOR PURCHASING

**Interested in a vendor?**

**CONTACT US:**

**P 617-988-2205**

**E info@cw purchasing.com**



# TECHNOLOGY

## COMPUTERS, HARDWARE & SOFTWARE



Connection is your one stop shop for all of your IT needs. We carry the latest products from manufacturers such as HP, Dell, Apple, Cisco, Lenovo, Microsoft and VMware. We also employ hundreds of certified engineers who design, install and support what we sell. Your team at Connection is focused on the healthcare industry and can offer specialized equipment and services such as:

- MEDICAL CARTS
- POINT OF CARE SOLUTIONS
- HIPAA AND SECURITY ASSESSMENTS
- CHARITY SOFTWARE PRICING
- PAX MONITORS
- PROVISIONING OF APPLE DEVICES

*Plus CPG customers receive FREE ground shipping on all orders!*



## OFFICE EQUIPMENT SERVICING



BDS specializes in servicing and supporting all major brands and types of printers, copiers and fax machines.

BDS is proud of their outstanding reputation for superior technical competence and excellence in customer service. BDS service and support programs will reduce your total cost of printing, maximize device uptime and extend the useful life of your office equipment. BDS support programs consist of certified/trained senior technicians with many years of printer, copier, fax and scanner repair experience.

- COPYING SYSTEMS LEASING, SALES AND CUSTOMIZED MAINTENANCE PROGRAMS
- KYOCERA, XEROX, CANON, RICOH AND HP
- MOST ADVANCED PREVENTIVE MAINTENANCE PROGRAM.

## 340B SOFTWARE



The Doc & I solution combines patent-pending technology with on premise expertise that works personally with staff and patients to maximize 340b program saving and patient care efforts.

Our 340b program software, built for healthcare providers, ensures patients receive the best value for their prescriptions prior to arriving at the pharmacy.

## MEDICAL EQUIPMENT MANAGEMENT



Edge inventories and maintains each site's equipment while tracking staff responsibilities like vaccine schedules, tasks and certifications. Edge asset tags your equipment while simultaneously performing all OEM-recommended maintenance. All equipment will then be scanned, documented, and stored in eBioTrack, their asset management web-based software.

## EMR & TECHNOLOGY ASSISTANCE



BlueNovo is a leading national provider of technology services. BlueNovo specializes in assisting safety-net organizations achieve profound solutions to their strategic imperatives.

### PRACTICE AREAS INCLUDE:

- EMR/PM TRAINING AND SUPPORT
- IT HOSTING
- EMR/PM IMPLEMENTATION & OPTIMIZATION
- EMR VENDOR SELECTION ASSISTANCE
- EMR CONTRACT REVIEW & NEGOTIATION
- CIO SERVICES

## OFFICE EQUIPMENT



- COPIERS, MULTIFUNCTIONAL DEVICES (PRINT, COPY, SCAN, FAX) STANDALONE PRINTERS AND STAND-ALONE FAX SALES AND INSTALLATION
- LEASE OR PURCHASE OPTIONS: UPGRADE YOUR COPIERS BEFORE YOUR CURRENT LEASES RUN OUT AND STILL SAVE MONEY
- ALL-INCLUSIVE SERVICE AGREEMENTS INCLUDE TONER, DEVELOPER, DRUMS AND UNLIMITED SERVICE
- ALL EQUIPMENT GUARANTEED FOR LIFE OF LEASE OR 3 YEARS
- PRINT MANAGEMENT PROGRAMS
- SIGNIFICANT SAVINGS OPPORTUNITIES WITH MULTIFUNCTIONAL PRODUCTS

## SECURITY COMPLIANCE AUDITORS



The healthcare industry faces unprecedented threats to personal health information security systems and regulatory requirements are more complex than ever before. A single breach can destroy reputations and result in catastrophic losses and fines.

Compass's deep knowledge of IT security and extensive experience in the healthcare industry makes us one of the most trusted HIPAA/HITECH compliance auditors and security consultant.



# MISCELLANEOUS

## INSURANCE



Dowling & O'Neil offers an exclusive, Gap professional liability insurance product to protect your health center from claims, when the FTCA denies them.

Our experts are aware of common gaps, as well as new ones introduced by HRSA, and can help you develop an insurance program that is personalized to your health center and protects your financial well-being. The in-depth coverage review by our experts has resulted in premium savings and broader coverage for our clients. Our portfolio of products includes: privacy liability, property and business interruption, executive liability, and workers compensation.

Dowling & O'Neil has been a trusted partner of community health centers for over twenty years providing coverage in all states.

## PAYMENT PROCESSING



The global leader in electronic payment solutions, First Data Corporation makes it easier for your organization to accelerate cash flow, reduce costs, and eliminate risks associated with check and cash handling.

- RECEIVE FUNDING FASTER BY CONVERTING PAPER CHECKS INTO ELECTRONIC PAYMENTS
- DECREASE COSTS WITH FREE INTERNET LINES VS. COSTLY PHONE LINE RENTALS
- STREAMLINED CHECK ACCEPTANCE PROCESS.
- PAPERLESS PROCESSING
- ELIMINATE BAD CHECKS & AVOID THEFT

## HEALTH INSURANCE & BENEFITS



- CUSTOM CONSULTATIVE ANALYSIS AND EMPLOYEE BENEFIT PLAN DESIGNS INCLUDING HEALTH, DENTAL, LIFE, DISABILITY AND LONG TERM CARE INSURANCE, AS WELL AS RETIREMENT AND EXECUTIVE BENEFIT PLANS
- EXCLUSIVE INITIATIVES DESIGNED FOR COMMONWEALTH PURCHASING GROUP MEMBERS, INCLUDING SIGNIFICANT DISCOUNTS ON LIFE AND DISABILITY PLANS, A UNIQUE DISCOUNTED EYEMED VISION CARE PLAN, VEHICLE AND HOMEOWNER'S INSURANCE, A FREE EMPLOYEE BENEFITS WEBSITE, SECTION 125 FLEXIBLE SPENDING ACCOUNTS AND OTHER FLEXIBLE BENEFIT ARRANGEMENTS
- PARTICIPATING FUNDING ARRANGEMENT WITH RSI
- OVER 25 YEARS EXPERIENCE IN COMPREHENSIVE BENEFIT PLAN DESIGN FOR THE NONPROFIT/HUMAN SERVICES MARKETPLACE

## COLLECTIONS



- COST EFFECTIVE FIRST OR THIRD PARTY INTERVENTION, REGARDLESS OF BALANCE
- MEDICAL AND DENTAL RESOLUTION
- SELF-PAY RECOVERY
- COMPLETE MONTHLY REPORTING ON ALL ACCOUNTS, CONVENIENT OPTIONS FOR TRANSFERRING ACCOUNTS
- INTERFACES WITH MANY PRACTICE MANAGEMENT SYSTEMS
- MINIMIZE RISK OF ACCIDENTAL VIOLATIONS OF STATE AND FEDERAL COLLECTION LAWS

## BACKGROUND SCREENING



To meet the challenges of today's workforce, you need a solution that looks beyond the traditional background check. When you partner with us, you won't simply get a comprehensive look back at a candidate's past, you'll get a look at their present and future behaviors, as well. protect the safety of your workplace by

- RUNNING A CUSTOMIZED BACKGROUND CHECK ON EVERY PROSPECTIVE HIRE
- MAINTAIN A PRODUCTIVE, HAPPY WORKFORCE BY SCREENING FOR DRUG AND SOCIAL MEDIA HABITS BEFORE YOU MAKE A JOB OFFER
- OPTIMIZE THE SAFETY AND PRODUCTIVITY OF YOUR WORKFORCE THROUGH AN ONGOING MONITORING PROGRAM

## DOCUMENT MANAGEMENT



GRM demonstrates technological leadership by bringing proprietary innovation and new levels of cost efficiency to document storage solutions, digital records management, data protection services document shredding services and healthcare release of information.

## COPY & PRINT



- FULL SERVICE PRINTING
- COMPLETE WRITING AND GRAPHIC DESIGN SERVICE FOR BROCHURES, POSTERS, FLIERS
- SPECIAL ORDER PRINTING, CARBONLESS FORMS, LETTERHEADS, ENVELOPES, APPOINTMENT CARDS, BROCHURES, PROGRESS NOTES, PRESCRIPTION PADS, BUSINESS CARDS, FOLDERS, SIGNS.
- QUALITY, SERVICE, AND RELIABILITY
- FREE DELIVERY (CERTAIN RESTRICTIONS APPLY)

## EXECUTIVE SEARCH RECRUITING



ZurickDavis, is a health care executive search firm completing regional and national searches for senior business or clinical leaders at mission-driven community health organizations.

- WITH A NATIONAL DATABASE, WE EMPLOY AN EXTREMELY RIGOROUS SEARCH PROCESS TO IDENTIFY, QUALIFY AND HELP CHC'S ATTRACT TOP-NOTCH CANDIDATES
- ZDMD IS OUR DIVISION FOCUSED EXCLUSIVELY ON RECRUITING PHYSICIAN LEADERS: CHIEF MEDICAL OFFICERS AND MEDICAL DIRECTORS.
- ZDINTERIM IS OUR DIVISION THAT PLACES LEADERS INTO TEMPORARY ROLES

## PR & COMMUNICATIONS



PR Guy is a full-service marketing communications agency that helps community health centers increase revenue and patient loyalty through PR, branding, social media, content creation and special events.

## ELECTRICITY & NATURAL GAS



VARO is your advocate for making informed energy decisions. We use a consultative approach to help you determine the best strategy behind your choice for electricity and natural gas supply services.

VARO performs competitive bids to ensure a proper evaluation of products, rates and features—to bring you the lowest cost for your energy choices. And we remain at your side to provide ongoing support and analysis.

## OUTSOURCED WASTE MANAGEMENT



Innovative Cost Solutions helps healthcare facilities across the country reduce their Medical Waste, Solid Waste and Recycling costs. We are not a waste removal company. We come up with ways to utilize your existing vendors more cost-effectively.

### BENEFITS INCLUDE:

- AVERAGE SAVINGS OF 57%
- NO SAVINGS, NO FEE
- 90% OF CHC'S ARE OVERSPENDING



# MISCELLANEOUS / PHYSICIAN RECRUITMENT

## PHYSICIAN RECRUITMENT



**JACKSON**  
Physician Search

JPS is one of the largest full-service physician recruitment and consulting firms in the industry. They have been helping partners since 1978 to identify, attract, and retain providers in all 50 states. Their experience allows CPG members access to the largest opt-in database in the industry and the many strategic partnerships that JPS has with organizations and job boards across the country to support local, regional, and national recruitment.

## WEATHERBY HEALTHCARE



 **Weatherby**  
HEALTHCARE™

Since 1995, Weatherby Healthcare has established itself as an expert in locum tenens staffing for physicians, physician assistants, and nurse practitioners. The company employs over 700 employees committed to filling locum tenens assignments in large-scale healthcare networks, hospitals, and clinics nationwide. Learn more at [weatherbyhealthcare.com](http://weatherbyhealthcare.com).

## GLOBAL MEDICAL STAFFING



 **Global**  
Medical Staffing

Global Medical Staffing (GMS) began in the early 1990's to help fill a physician shortage in Australia. Since then we have helped fill thousands of positions in the U.S. and around the world. Being uniquely global means we draw a different kind of doctor—adaptable physicians that are looking to make an impact and are ready for big challenges. Explore more at [gmedical.com](http://gmedical.com).

## CHG HEALTHCARE



 **CHG** Healthcare

CHG Healthcare partners with the largest health systems to deliver top-quality providers at preferred prices, ensuring cost containment and uninterrupted patient care. Our family of brands include CompHealth, Weatherby Healthcare, Global Medical Staffing, RNnetwork, and Foundation Medical Staffing.

## PERMANENT PHYSICIAN RECRUITMENT



**CompHealth.**

CompHealth is one of the largest healthcare staffing companies in the United States offering permanent, locum tenens, travel and other placements for healthcare providers. Though every temporary or permanent position is different, our goal is always the same: To match the right job with the right provider. We do that by getting to know you and what's most important to you. And with more than 1,000 specialized recruiters and in-house licensing, credentialing, travel, and legal teams, we can take care of all the details, whatever the position.

Getting to know you ties back to our belief in putting people first. This includes our healthcare providers, our clients, and our employees. This people-centric culture has been recognized by various award programs, including Staffing Industry Analyst's "Best Staffing Firms to Work For," Modern Healthcare's "Best Places to Work," and Inavero's "Best of Staffing." Our parent company, CHG Healthcare, has also been recognized for 9 straight years on Fortune's list of "100 Best Companies to Work For."

## MEDTRAINER



 **medtrainer**®

MedTrainer is a single source training and compliance management software specifically designed for healthcare organizations. Now you manage your necessary training, documents, policies and procedures, incident reports, safety plans, SDS sheets, contracts and much more all utilizing a single software platform.

## QUICKCRED



 **quickcred**™  
CREDENTIAL MANAGEMENT MADE EASY

QuickCred provides organizations a way to stay organized while creating efficiencies in the credentialing, privileging and payer enrollment process. For organizations who look to eliminate the credentialing process from their workflow QuickCred can completely take over the process allowing your organization to focus on patient care. Stay in control! Stay in Compliance, and Stay informed about credentialing issues throughout your organization.

## RETIREMENT PLANNING

**SFP**  **WEALTH**

SFP Wealth is a full service financial planning firm focused on developing effective retirement plans, executive benefit plans, and educational workshops to help make the jobs of employers easier.

SFP also has access to an extremely competitive retirement plan platform that can be used across a wide variety of plan types at a drastically reduced cost. SFP will conduct a comprehensive retirement plan analysis, assessing plan design, investment provider & educational objectives.

## STUDENT LOAN REFINANCING

 **Citizens Bank**®

The Citizens Bank Education Refinance Loan® is the smart solution for reducing your student debt.

### FEATURES & BENEFITS:

- NO APPLICATION, ORIGINATION, OR DISBURSEMENT FEES
- LOAN AMOUNTS AVAILABLE UP TO \$300,000 DEPENDING ON YOUR EDUCATION LEVEL
- CONSOLIDATION OF ONE OR MORE PRIVATE OR FEDERAL STUDENT LOANS INTO A SINGLE LOW-INTEREST RATE STUDENT LOAN
- PAYMENTS OF PRINCIPAL AND INTEREST BEGIN IMMEDIATELY WITH A CHOICE OF REPAYMENT TERMS THAT BEST SUIT YOUR NEEDS
- ALL CPG MEMBERS RECEIVE A LOAN CREDIT OF \$500

## WIRELESS COMMUNICATIONS

 **AT&T**

- 25% CORPORATE DISCOUNT
- 25% EMPLOYEE DISCOUNT
- FASTEST 3G NETWORK IN AMERICA
- EXISTING CUSTOMERS ARE ELIGIBLE FOR DISCOUNTS

 **verizon**✓

- 22% CORPORATE DISCOUNT
- 19-22% EMPLOYEE DISCOUNT
- UP TO 25% OFF ACCESSORIES
- LARGEST AND FASTEST 4G NETWORK IN AMERICA



**Interested in a vendor?**

**CONTACT US:**

P 617-988-2205

E [info@cw purchasing.com](mailto:info@cw purchasing.com)

## BUSINESS PLANNING ASSISTANCE



Capital Link is a nonprofit organization that helps health centers and Primary Care Associations plan capital projects, finance growth and identify ways to improve performance.

Working nationally with health centers since 1998, Capital Link is dedicated to strengthening and expanding high-quality, community-based health care in a rapidly changing marketplace.

### WE OFFER:

Capitalization strategies for facilities and operational expansion metrics & analytical services for measuring impact and evaluating financial and operational trends direct assistance in planning for and financing operational growth and capital needs.

## IT NETWORK



Health Choice Network, Inc. is a successful nation-wide collaboration among health centers, health center controlled networks and partners. By providing key business services, strategic initiatives and the latest in health information technology, participants can improve patient outcomes through increased efficiencies and more accessible care. With 34 health centers in eleven states service approximately one million patients, HCN, Inc. is recognized as a leader in the integration of health information technology among health centers and safety net providers. The high level of HIT services provided by HCN, Inc. is nationally recognized by the Bureau of Primary Health Care. HCN, Inc. utilizes a state-of-the art system to capture, analyze and leverage data, improve the quality and access to care and promote meaningful use. We are a leader in implementing the electronic health record, oral health record and soon in behavioral health record.

## Association Partnerships



Our resources are associated organizations whose core values and missions aim to benefit nonprofit health systems and human service organizations.

## CPG Contact Information

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## Notes

**McKESSON**

Medical Supplies and Equipment



Vaccines



Exam Room Furniture



Medical Devices



Diagnostic Supplies and Equipment



Diagnostics



340B Pharmaceuticals



340B Pharmaceuticals



Furniture



Debt Collectors



Payment Processing



Business and Gap Insurance



Outsourced Waste Management



Printing Services



Dental Supplies and Equipment



Dental Practice Software



Dental Laboratory



Dental Laboratory



IT Equipment



Medical Equipment Management



Office Equipment



Office Equipment



EMR and Technology Assistance



PHS 340B Pharmaceutical Software



Security Compliance Auditors



Background Screening



Retirement Planning



Electricity and Natural Gas



Office Supplies and Furniture



Office Supplies and Furniture



Office Supplies and Furniture



Space Design and Furniture



Compliance Management System



Credentialing Services



Medical Call Center Services



Language Translation



Language Translation



After-hours Call Center



Patient Satisfaction Surveys



Integrated Dispatching



Telehealth Platform



Teledermatology



PR and Communications



Women's Health Products



Healthcare eProcurement Solution



Permanent Physician Recruitment



Locum Tenens



Locum Tenens



Locum Tenens



Permanent Physician Recruitment



Locum Tenens



Executive Search Recruiting



Mobile Messaging Technology



Document Management



Student Loan Refinancing



Health Insurance and Benefits



Cellular Provider



Cellular Provider