



CommonWealth PURCHASING GROUP

— SAVING MONEY TOGETHER —

2018 Vendor Catalog

A NATIONAL GROUP PURCHASING ORGANIZATION

helping members save thousands of dollars on the
supplies, equipment and services they use every day.

www.cwpurchasing.com

DIRECTOR'S WELCOME

THE COMMONWEALTH PURCHASING GROUP IS IN ITS 20TH YEAR!

Since 1998, we've welcomed the opportunity to save community health centers and other community based nonprofits, like yours, significant amounts of money. The savings are based on the supplies, equipment & services that you rely on every day.



CPG is the leading community health center group purchasing organization in the country. We specialize in the health industry and our team truly understands what our clients want and need. By directly contracting with the nation's best vendors we provide you, and over 550 other members nationwide, with low prices and exceptional customer service. It is our goal throughout the year to search for ways to give members new opportunities to save. Our vendors are carefully screened and tightly managed, and we regularly develop new contracts to give members even more choices.

**Membership is
free and easy to
use. Join and start
saving today!**

With ongoing support from our in-house team, it's easy to maximize your membership. Since our founding in 1998 by the Massachusetts League of Community Health Centers, our members have saved over \$280 million dollars. How? By buying through CPG vendor contracts and taking advantage of the many other services we have to offer.

We invite you to join us as a Commonwealth Purchasing Group member. It costs nothing to join, and your membership is easy for your employees to use. We're confident that when we compare our vendors' prices with your current invoices, CPG will be able to significantly drive down your expenses. We will streamline your purchasing process—and you can still buy the same products and brands you trust.

Thank you for taking the time to get to know us. Please browse this catalog, then give us a call to set up a time for us to meet and show you your potential savings.

We look forward to working together and helping you save for many years to come.

Sincerely,

A handwritten signature in blue ink that reads "Rick Bryant".

Richard W. Bryant, MBA

Director



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www.cwpurchasing.com

A Massachusetts League of Community Health Centers company

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An opportunity to

LOWER YOUR MONTHLY COSTS



(CPG Team; L to R-Sean Horrigan, George Stiles, Joan Menard, Cyrus Hamer, Crystal Harrison, Rick Bryant, Tom Whelan, Scott Halterman, Brittany Resendes, Phil DuBois, Scott Mason)

WHAT IS A GROUP PURCHASING ORGANIZATION?

A group purchasing organization (GPO) is a member-based organization. It combines the purchasing power of many members, in order to provide volume savings that members couldn't access as a single organization. In a GPO, vendors treat all members like one big company and base pricing and other benefits on total sales to the group. The combined volume being purchased by multiple businesses allows vendors to offer better pricing and customer service on the products and services members use every day.

HOW ARE GPOS ORGANIZED?

Many GPOs specialize in a particular industry - healthcare, electronics, manufacturers and grocery chains. Other GPOs are organized by location and may include a variety of industries. Single focus GPOs typically provide greater value to members, with competitive contracts that cater to their industry-specific needs. CPG is just that - a single focus Group Purchasing Organization.

THE BENEFITS OF JOINING A GPO

- » Lower prices for members on the products and services needed to conduct business every day.
- » Improved customer service on a variety of activities that account for 50% or more of total savings for GPO members. For example, vendors often waive delivery fees and other charges that "standalone" customers pay.
- » GPO vendors often offer additional services such as helping members to identify lower-cost alternative products such as vendor house brands or generics - that will meet the members' needs and save money.
- » Save time and money with consolidated billing, inventory management, simplified ordering, and many other supply chain improvements.

FOUNDED by *Community Health Centers* for COMMUNITY HEALTH CENTERS

WHAT SETS CPG APART?

CPG was developed by community health center professionals. The purpose was to meet the specific needs of health centers and similar nonprofit organizations, from single-site facilities to the largest multi-site systems. The remarkable growth of CPG's membership is strong evidence of how valuable the program is to our members. There are several features of the CPG program that make it a smart choice for every organization.

NO MEMBERSHIP FEES

There is no cost to join CPG and our members never write us a check. All of our funding comes from administrative fees paid by our vendors, enabling the financial sustainability of our program. These fees are based on member purchases and are clearly explained in our Participation Agreement.

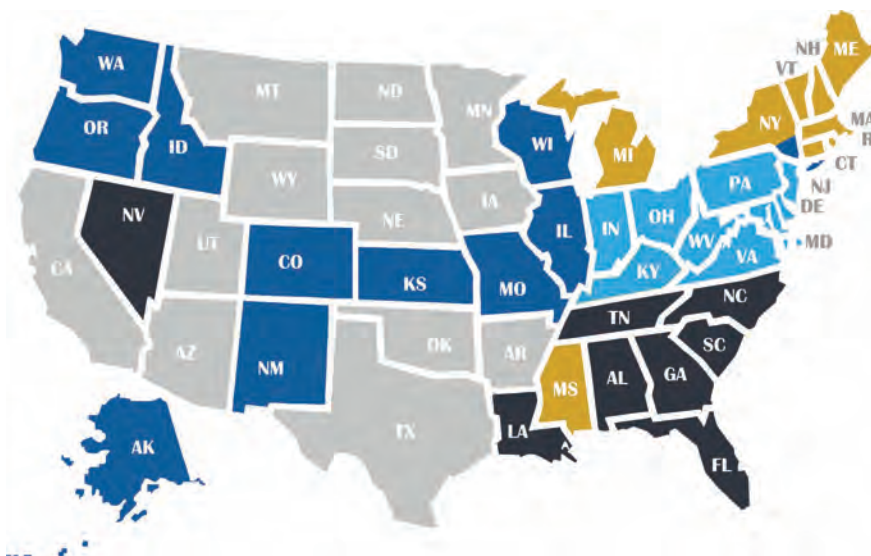
VENDORS & SERVICE

CPG contracts with high-performing vendors in product areas where our members make the majority of their purchases. Most of our vendors are leading national companies; we also offer a limited number of regional contracts to meet specific needs. CPG regularly reviews vendor contracts to assure competitive pricing and high levels of customer service. CPG provides continuing service to its members, addressing member needs, products, purchasing practices and systems, and staff education. Because of our direct contract relationship with all CPG vendors, our staff has access to senior management to resolve problems and develop creative solutions to members' needs.

CPG Territory Map

MEMBER RESOURCE CONSULTANTS

- Phil DuBois
- Scott Mason
- Crystal Harrison
- Tom Whelan





A turnkey solution to patient communications



Solid patient communications are an essential part of clinical care. When direct communication between provider and patient is required, no external system can be an effective substitute. Appointment reminders and follow up, scheduling, and a variety of other patient communications are usually performed by staff and are an integral contributor to operational success.

The MedVia patient communications program has been developed to help CPG members respond to these new challenges. In the health care environment, with programs such as patient-centered medical homes, accountable care organizations, shared savings, and other similar initiatives, there is a need to expand beyond the traditional face-to-face or direct staff means of communicating with patients. The new clinical and reimbursement plans place a much greater emphasis on quality and outcomes,

usually reinforced by financial rewards or penalties for poor performance. Timely, accurate information that is both linguistically and culturally appropriate must be available to patients 24/7. Important tasks from language translation to patient satisfaction surveys, must be done more efficiently to protect scarce resources.

As a complement to provider and staff interactions, MedVia can expand the scope and availability of health center communications with both current and prospective patients. MedVia can handle many routine tasks, such as appointment reminders or rescheduling, freeing up vital staff time for direct patient interaction. MedVia can support a range of clinical and administrative activities to help your health center improve performance and manage costs.

After Hours Call Center



www.msicallcenter.com

MASCO Services, Inc. provides Call Center solutions to community health centers throughout the United States. Recognized for its quality-driven service and understanding of the medical community, the Call Center offers scalable solutions at affordable rates. Noted for its high standards in the industry, MASCO Services, Inc.'s award-winning Call Center provides a professional and personalized response to calls. We cater to all your incoming call requirements and maintain that very important first impression of your organization. Our services include:

- » 24/7 personalized call center services with multi-lingual live operators
- » Technical and customer service consulting and training
- » Personalized appointment reminder service
- » Pager and voice mailbox services

Call Center Services



THE COMPASSIONATE CALL CENTER

www.call4health.com

Call 4 Health has been an industry leader in providing medically exclusive answering services for community health centers and other non-profit organizations. Founded by health care professionals, the goal is to provide clients with result-driven, customized solutions that are responsive, caring, and efficient around the clock.

Call 4 Health's telephone answering service can provide basic message taking, dispatching, and/or urgent call processing, making it a live answering service that's able to handle your patients with professional care.

Services Include:

- Remote Receptionist
- Appointment Scheduling & reminders
- Marketing/ Ad Response
- Physician Referral
- Nurse Triage
- Telehealth

Interpreter Services



www.pacificinterpreters.com

For healthcare organizations serving diverse communities, Language Line offers high quality telephonic interpreters at exceptionally low rates. Specializing in healthcare and social service interpreting, Language Line supports over 240 languages, on demand, 24/7.

- » Interpreters are screened, tested and qualified as medical interpreters
- » Fast connection times, with 99.85% successful connection rate to interpreter on first call
- » No surcharge for setup, time-of-day, rare languages, third party calls or scheduled calls
- » Video Remote Interpreting available
- » Dual handset phones (wired and cordless), splitters and other technical solutions
- » Onsite user training and local account manager support

Interpreter Service Scheduling Application



www.id-queue.com

ID-Queue is an integrated dispatch system that tracks in-house interpreters and generates data to improve communication and workflow for health care teams.

The ID-Queue Dispatch System enhances access, improves health care delivery and lowers costs using:

- On-line Department Request System
- Simple, systematic methodology
- Real-Time Status Monitoring
- Robust Data Reports
- Video
- No Installation Required
- Cloud Based or Mobile Application
- Safe & Encrypted Transactions

Interpreter Services



www.telelanguage.com

We interpret in over 250 languages, 24x7x365, with an average telephonic connect time of 6-10 seconds.

As one of the leading language service providers in the country, we know a thing or two about communication. From on-site interpretation to document translation, telephonic interpretation to video remote interpretation, we can handle any of your language requests – regardless of industry or organizational size.

Patient Satisfaction Surveys



www.crossroadsgrp.com

The Crossroads Group, Inc. has over 15 years of experience providing surveys for community health centers, with over 95% client retention since 2005.

The Crossroads Group's Rapid-Response Patient Survey System is uniquely designed to provide Commonwealth Purchasing Group Members with an actionable score card and improvement tool, designed for strategic planning, operational improvement, and staff performance management.

Mobile Messaging Technology

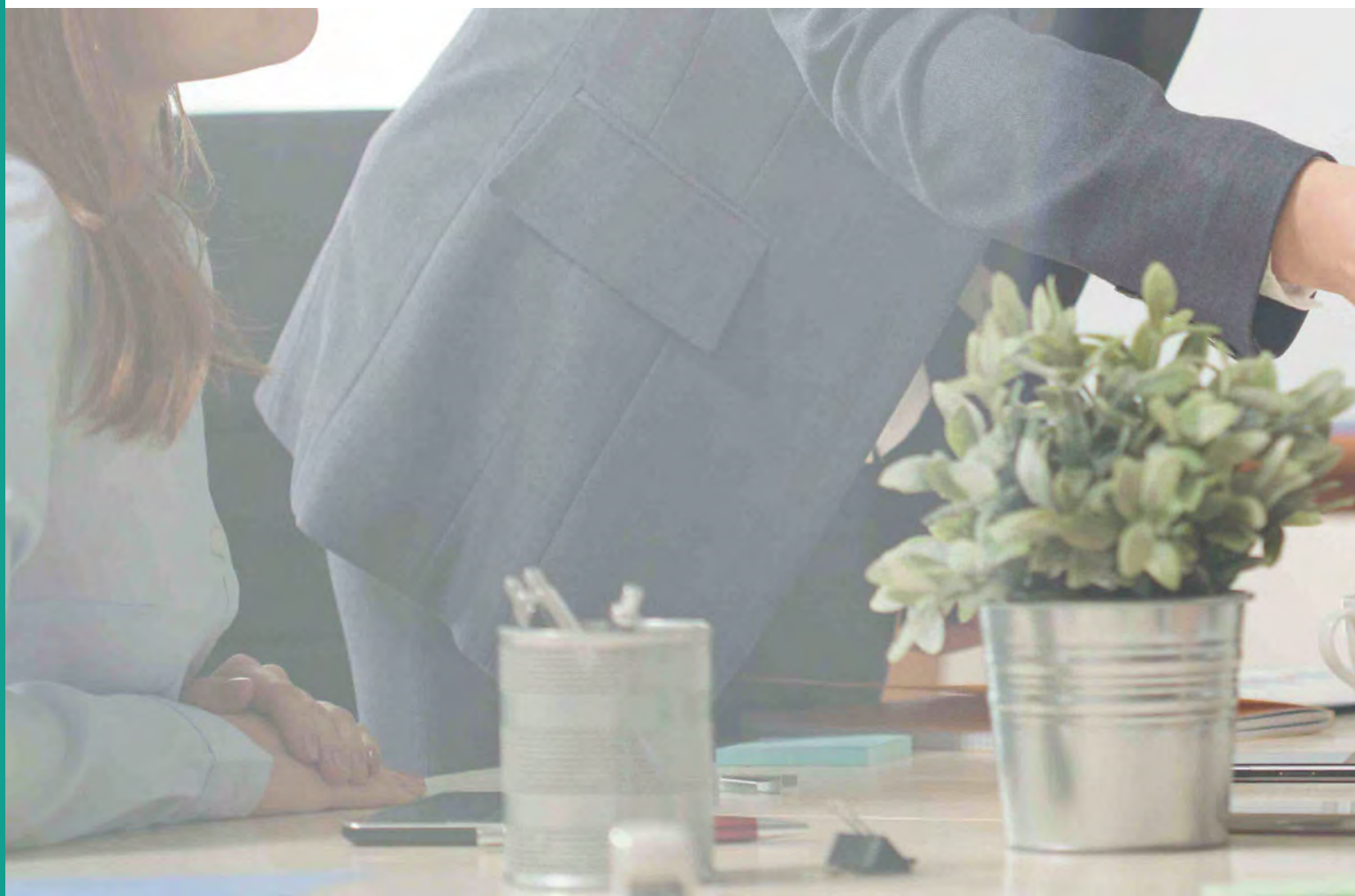


CAREMESSAGE

www.caremessage.com

CareMessage is a non-profit organization that enables healthcare providers to streamline care management through mobile technology. Our web-based platform can reduce daily operational costs, decrease readmissions, and enhance your end-to-end patient experience. Our product provides text and voice based appointment reminders and allows customers to deliver personalized, automated, and bidirectional messages that meet staff workflows.

New Vendor Contracts 2018



340B Software



www.docandi.com

The Doc & I solution combines patent-pending technology with on premise expertise that works personally with staff and patients to maximize 340B program saving and patient care efforts.

Our 340B Program software, built for healthcare providers, ensures patients receive the best value for their prescriptions prior to arriving at the pharmacy.

Background Screening



www.foleyscreening.com

To meet the challenges of today's workforce, you need a solution that looks beyond the traditional background check. When you partner with us, you won't simply get a comprehensive look back at a candidate's past, you'll get a look at their present and future behaviors, as well.

- » Protect the safety of your workplace by running a customized background check on every prospective hire
- » Maintain a productive, happy workforce by screening for drug and social media habits before you make a job offer
- » Optimize the safety and productivity of your workforce through an ongoing monitoring program

IT Equipment & Staff Management



www.edgebiomed.com

An equipment management and service company that performs Annual Safety Inspections, Preventive Maintenance and Repair Services.

Most community health center medical facilities struggle to stay current on their required, annual medical equipment inspections. Local biomedical repairs companies often do not possess the tools to provide consistent, professional service that proactively reminds the clinic when action is needed to maintain compliance. Edge Biomedical not only provides a solution for equipment maintenance, but also asset management and staff compliance through the webbased software program, eBioTrack.



Medical Devices

WelchAllyn®

www.welchallyn.com

Manufacturer of medical devices, patient monitoring systems and miniature precision lamps. Offering CPG members competitive pricing on the following:

- » Spot Vision Screener
- » Hearing Screener
- » Home Blood Pressure Monitor
- » RetinaVue Handheld Device
- » Camera Systems

Mobile Messaging Technology



CAREMESSAGE

www.caremessage.com

CareMessage is a non-profit organization that enables healthcare providers to streamline care management through mobile technology. Our web-based platform can reduce daily operational costs, decrease readmissions, and enhance your end-to-end patient experience. Our product provides text and voice based appointment reminders and allows customers to deliver personalized, automated, and bidirectional messages that meet staff workflows.

Office Equipment Servicing & Support



www.bdsdoc.com

BDS specializes in servicing and supporting all major brands and types of printers, copiers and fax machines. BDS is proud of their outstanding reputation for superior technical competence and excellence in customer service. BDS service and support programs will reduce your total cost of printing, maximize printer uptime and extend the useful life of your office equipment. BDS support programs consist of certified/trained senior technicians with many years of printer, copier, fax and scanner repair experience.

Medical Contracts

Clinical Laboratory Testing Services



www.questdiagnostics.com

Quest Diagnostics empowers people to take action to improve health outcomes. Derived from the world's largest database of clinical lab results, our diagnostic insights reveal new avenues to identify and treat disease, inspire healthy behaviors and improve health care management. We serve half of the physicians and hospitals in the U.S.

Point of Care Diabetes Testing



www.abbott.com

Abbott delivers reliable and actionable information through rapid diagnostic tests, resulting in better clinical and economic healthcare outcomes globally. Abbott's socially-conscious business approach focuses on creating breakthrough cost-effective diagnostic solutions that address the most intractable diseases for all populations.

Pharmaceuticals and Prescription Drugs



Pharmaceuticals & Prescription Drugs

www.mckesson.com

- » Regional wholesale prescription drug supplier to large health centers' in-house pharmacies and neighborhood pharmacies at PHS 340B discounted prices
- » Provides assistance in setting up pharmacy arrangements for health center patients
- » 5 day a week delivery from a local distribution center
- » Exceptional on-site customer service
- » Order management systems that provide integrated solutions for pharmacy operations

Vaccines



www.GSK.com

GSK's Vaccines business develops, produces and distributes over 1.9 million vaccines every day to people across the world. GSK has a portfolio of over 30 pediatric, adolescent, adult and travel vaccines.

Medical Supplies and Equipment



www.mckesson.com

Delivering a comprehensive offering of healthcare products, equipment, technology, and service solutions to support Community Health Centers.

- » Distribution centers located regionally for quick and efficient delivery
- » Local account representatives for regular visits and support
- » Online supply management and ordering, providing accurate tracking and product saving solutions
- » Next day delivery - deliveries five days a week
- » Capital equipment for your new facility
- » 340B pharmaceuticals available

Long-Term Care



www.mckesson.com

McKesson can provide the innovative technology and supply solutions you need to manage your PACE, nursing home, and other long-term care facilities.

McKesson's key suppliers have teamed up to create VIPSM GOLD, a value-added program for long term care and home care facilities that can help them gain supply chain efficiencies. Participating customers choose products from a preferred formulary of national brands and McKesson's exclusive brand of products. Participants receive discounts on our systems & technology & can earn a biannual rebate check on qualifying purchases.

**SEE A VENDOR YOU
ARE INTERESTED IN?**

CONTACT CPG

P 617-988-2205

E bresendes@cw purchasing.com

W www.cw purchasing.com



Medical Devices



www.welchallyn.com

Manufacturer of medical devices, patient monitoring systems and miniature precision lamps. Offering CPG members competitive pricing on the following:

- » Spot Vision Screener
- » Hearing Screener
- » Home Blood Pressure Monitor
- » RetinaVue Handheld Device
- » Camera Systems



Remote Dermatology



www.3derm.com

3Derm™ is a teledermatology triage system that allows any user to take clinical-quality 2D & 3D images of concerning skin lesions and upload them for remote review by dermatologists. 3Derm optimizes the dermatology care process in 5 simple steps:

1. 3 images captured at primary care
2. Info required for diagnosis noted
3. High-resolution images & notes uploaded to cloud server
4. Case reviewed remotely by dermatologist
5. Triage: only 40% of patients require follow-up consultation

Our mission is to make teledermatology practical for all providers and health systems.

340B Pharmaceutical & Prescription Drugs



Cardinal Health

www.cardinalhealth.com

Cardinal Health Community Health Center programs are designed and created specifically for healthcare facilities like yours. With a comprehensive suite of pharmaceutical solutions, we'll address your population health management needs across the continuum of care, from HRSA compliance to medication adherence.

How Cardinal Health can help:

- » On-site pharmacy serves as point of access for patient care programs
- » Affordable pharmaceutical prices for low-income patients, including 340B services

PHS 340B Pharmaceuticals and Prescription Drugs



www.rsnortheast.com

- » Pharmaceutical Distributor for PHS 340B & Non 340B entities
- » Supplier for the 340B Prime Vendor Program managed by Apexus
- » Established interfaces with several software services
- » Drug Supply Chain Security Act (DSCSA) compliance provided
- » Web Based Ordering
- » Exceptional personalized customer service
- » Same day shipping for orders placed before 3PM EST

**JOIN CPG
TODAY
and SAVE**

1) **VISIT** www.cwpurchasing.com

2) **CLICK "JOIN NOW"** complete the Participation Agreement!

3) **SUBMIT. Questions?** Brittany Resendes; bresendes@cwpurchasing.com

IT Contracts

Accounting Software



www.jmtconsulting.com

- » JMT Consulting Group is the leading provider of the award-winning Abila MIP Fund Accounting software to the community health/FQHC sector
- » Abila MIP Fund Accounting is the #1 choice of health centers. Automate the production of UDS, Section 330, Medicaid/Medicare cost reports and integrate with any EHR/EMR
- » Providing a full spectrum of services from data migration and systems integration to training and support

Business Communications



www.granitenet.com

Granite offers small to large clients with a complete one stop shop for anything as basic as a copper/analog local line with long distance to a cable/DSL/Fiber circuit to a PRI all the way up to our IP voice and data products. **Services Include:**

- Broadband internet (cable, fiber, DSL)
- Dedicated hi-capacity internet (fast Ethernet, Gigabit Ethernet, Ethernet over copper)
- MPLS / Layer 2 / LAN & WAN Networking
- Managed Services / Premier & Managed Firewall / Wi-Fi / 4G Wireless
- SIP / VoIP / Hosted PBX
- Network Integration
- Granite Grid

IT – Computers, Software and Hardware



www.connection.com

Connection offers expert guidance, innovative strategies and exceptional service to empower you to make informed IT investment decisions. We carry 279,000 IT products from over 1600+ Technology Partners.

IT Equipment & Staff Management



www.edgebiomed.com

An equipment management and service company that performs Annual Safety Inspections, Preventive Maintenance and Repair Services.

Most community health center medical facilities struggle to stay current on their required, annual medical equipment inspections. Local biomedical repairs companies often do not possess the tools to provide consistent, professional service that proactively reminds the clinic when action is needed to maintain compliance. Edge Biomedical not only provides a solution for equipment maintenance, but also asset management and staff compliance through the webbased software program, eBioTrack.

Edge offers CPG Members:

- » No Travel Fees on Annual Maintenance or Repairs (normally \$75/hour)
- » 34% Lower Hourly Rates on Repair Services
- » Free eBioTrack License for 5 Users to Manage Your Equipment Inventory & People (\$500/yr value)

Office Equipment



www.tbsnewengland.toshiba.com

- » Copiers, multifunctional devices (print, copy, scan, fax), standalone printers, and standalone fax sales and installation
- » Lease or Purchase options: Upgrade your copiers before your current leases run out and still save money
- » All-inclusive service agreements include toner, developer, drums and unlimited service
- » All equipment guaranteed for life of lease or 3 years
- » Print Management programs
- » Significant savings opportunities with multifunctional products

Office Equipment Servicing & Support



www.bdsdoc.com

BDS specializes in servicing and supporting all major brands and types of printers, copiers and fax machines. BDS is proud of their outstanding reputation for superior technical competence and excellence in customer service. BDS service and support programs will reduce your total cost of printing, maximize printer uptime and extend the useful life of your office equipment. BDS support programs consist of certified/trained senior technicians with many years of printer, copier, fax and scanner repair experience.

340B Software



www.docandi.com

The Doc & I solution combines patent-pending technology with on premise expertise that works personally with staff and patients to maximize 340B program saving and patient care efforts.

Our 340B Program software, built for healthcare providers, ensures patients receive the best value for their prescriptions prior to arriving at the pharmacy.



Dental Contracts

Dental Equipment, Supplies and Repair



www.henryschein.com

- » National distributor of dental supplies and large equipment
- » Nationally recognized service and repair department
- » 100% satisfaction guaranteed on all products and services
- » Dental department design, equipment and price quote service
- » "Aruba" software and online ordering provided at no cost
- » Same-day dentistry equipment & training
- » Same day free shipping when order is received before 5pm with a 99.8% fulfillment rate
- » Dental associate recruitment solutions

Dental Laboratory



www.arcaridentallab.com

- » Full service dental lab offering dentures, cast partials, Valplast partials, crowns, bridges, implants and orthodontic appliances
- » Quality service and craftsmanship on all dental restoration procedures, made only with materials approved by the American Dental Association and guaranteed for five years against material and mechanical failure
- » Accepts payments directly from the patients if necessary
- » Low cost UPS delivery anywhere in the country

Dental Laboratory



www.val-u-dent.com

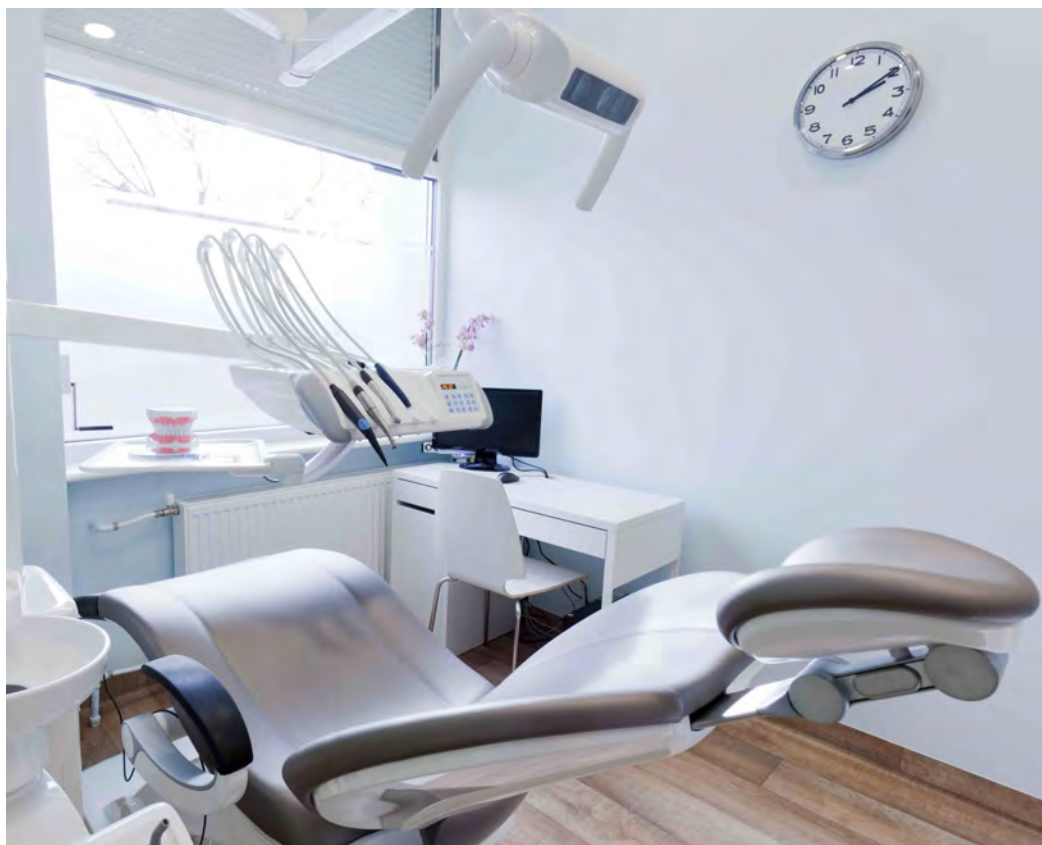
- » Low cost dental laboratory services
- » National full services dental laboratory to health centers and group practices
- » On-site certified dental technicians to assist with case design and shade consultation
- » Comprehensive product selection including CAD/CAM Zirconia, Valplast, Implants, Veneers and much more. All materials are FDA approved and ADA certified
- » Dedicated (CST) customer support team providing knowledgeable assistance in case scheduling, tracking and design
- » Computerized tracking and productivity reporting system that provides integrated solutions for practice management and operation

Dental Software



www.dentrixenterprise.com

- » Comprehensive dental/period charting
- » Integrated digital x-ray and intraoral Imaging capabilities
- » HL7 Interface communication with medical software UDS & FQHC reporting capabilities
- » HSN (Health Safety Net) Billing
- » Multi-clinic/site logic & reporting
- » Automatic sliding fee adjustments
- » Automatic or manual encounter numbers
- » Dental resident and student tracking approvals
- » Caries risk assessment and/or periodontal index reporting



Office Supply Contracts

Minority Owned Business Office Products & Furniture Solutions



SUPRA Office Solutions, Inc.(SUPRA) is an experienced, independently owned and operated, Minority Business Enterprise(MBE) that offers "Service Excellence" in the Office Products and Services Industry. SUPRA is partnered with Office Depot to offer CPG a seamless, technologically advanced, Tier One Office Products Solution.

Office Furniture & Supplies

Office DEPOT

bsd.officedepot.com

Office Depot® is the nation's largest distributor of office products, equipment & medical furnishings. As a strategic partner, we understand that what works for an acute facility may not work for one that's non-acute.

Program Benefits:

- Deep discount/contract pricing on 1,000+ frequently ordered items
- 15% off www.officedepot.com retail price at time of order on Office Depot® Brand items in the Business Select Catalog.
- Copy & Print Program with aggressive pricing on business cards, letterhead and forms
- Store Purchase Card Program allows you to shop in any of our Office Depot retail locations and receive your negotiated pricing or the in-store price, whichever is lower.
- Free next business-day delivery on qualifying orders of \$50 or more
- Employee Purchasing Program – discounts offered to employees and immediate family members (10% off of retail/web).



Office Furniture & Supplies

STAPLES Advantage

www.order.staplesadvantage.com

As the business-to-business division of Staples, Staples Advantage® works with CPG members to develop customized programs with specialized pricing, dedicated account management, and a complete assortment of products and services at the lowest total delivered cost. Our commitment to serving customers is embodied in our promise: "We make buying office products easy."

- » Experience and expertise with health care and medical facilities
- » Easy online ordering at : order.StaplesAdvantage.com
- » Free, next day delivery
- » J.D. Powers certified customer service support
- » Dedicated Account Management
- » Lowest total delivered cost
- » Healthcare and office furniture
- » Breakroom and cleaning products
- » Technology solutions
- » Print and digital copy
- » Promotional items
- » Simple and easy search functionality
- » Online reporting with order history, status and total cost for purchasing

Office Furniture



www.bistaples.ca

Business Interiors is the premiere contract furniture division of Staples. Whether you have one office or an entire new building to be planned, Business Interiors by Staples has a professional staff of Designers, Project Managers and Customer Service reps to create the environment you envision.

We represent over 200 lines of furniture for offices, healthcare, meeting spaces and exam rooms.

Office Furniture & Design Services



www.ofcboston.com

- » Individual consultation, space planning and measuring, and budget strategizing
- » Provides delivery and complete installation of planned room configurations
- » New and used furniture as well as furniture leasing options
- » Twenty years of experience to offer knowledgeable solutions

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3) **SUBMIT. Questions?** Brittany Resendes;
bresendes@cwpurchasing.com

Miscellaneous Contracts

Background Screening & Compliance Tracking



www.foleyscreening.com

To meet the challenges of today's workforce, you need a solution that looks beyond the traditional background check. When you partner with us, you won't simply get a comprehensive look back at a candidate's past, you'll get a look at their present and future behaviors, as well.

- » Protect, maintain and optimize the safety and productivity of your workforce through an ongoing monitoring program

Copy & Print Services



- » Full service printing
- » Complete writing and graphic design services for brochures, posters, fliers, etc
- » Special order printing, carbon-less forms, letterheads, envelopes, appointment cards, brochures, progress notes, prescription pads, business cards, folders, signs
- » Quality, service and reliability
- » Free delivery

Debt Collections



www.tsico.com

- » Cost-effective first or third party intervention, regardless of balance
- » Services include medical and dental resolution and recovery, insurance resolution and self-pay recovery. Money is paid directly to you
- » Complete monthly reporting on all accounts, convenient options for transferring accounts and an online account with 24/7 web access
- » Interfaces with many practice management systems
- » Minimize the risk of accidental violations of state and federal collection laws and/or harassment suits

Design Work (Graphic & Web)



www.foleydesigngroup.com

From start to finish, we can help you with your next communication project.

- » Websites
- » Educational Materials
- » Annual Reports
- » Brochures
- » Branding & Corporate Identity

Document Management Services



www.grmdocumentmanagement.com

GRM demonstrates technological leadership by bringing proprietary innovation and new levels of cost efficiency to document storage solutions, digital records management, data protection services, document shredding services and healthcare release of information.

Electricity and Natural Gas Savings



www.varo1.com

VARO is your advocate for making informed energy decisions. We use a consultative approach to help you determine the best strategy behind your choice for electricity and natural gas supply services.

VARO performs competitive bids with proven and reputable suppliers to ensure a proper evaluation of products, rates and features - to bring you the lowest cost for your energy choices. And we remain at your side to provide ongoing support and analysis.

VARO operates in nearly all deregulated states and has proven to be a trustworthy energy partner for community health centers and not-for-profit organizations throughout the U.S.

Electronic Payment Solutions



www.firstdata.com

The global leader in electronic payment solutions, First Data Corporation makes it easier for your organization to accelerate cash flow, reduce costs and eliminate risks associated with check and cash handling.

- » Receive funds faster by converting paper checks into electronic payments
- » Decrease costs with free internet lines vs costly phone line rentals
- » Eliminate returned checks and associated penalty fees, warranty claims and trips to the bank with a streamlined check acceptance process
- » Simplify end-of-day balancing and deposit preparation with paperless processing
- » Eliminate bad checks and avoid theft associated with cash handling

Health Insurance and Benefits



- » Custom consultative analysis and employee benefit plan designs including health, dental, life, disability and long term care insurance, as well as retirement and executive benefit plans
- » Exclusive initiatives designed for Commonwealth Purchasing Group members, including significant discounts on life and disability plans, a unique discounted EyeMed Vision Care plan, vehicle and homeowners insurance, a free employee benefits website, Section 125 flexible spending accounts and other flexible benefit arrangements
- » Over 25 years experience in comprehensive benefit plan design for the nonprofit/human services marketplace

Medical Malpractice Gap and Business Insurance



www.doins.com

Dowling & O'Neil Insurance Agency has been a trusted partner of Community Health Centers for over thirty years. Their full service insurance agency offers an exclusive Medical Malpractice Liability Gap insurance policy to protect your health center from claims when there is no coverage under the FTCA. D&O also provides Data Breach, Property/Business Interruption, Directors & Officers, and Umbrella Liability insurance for health centers.

Medical & Solid Waste Cost Reduction Services



www.innovativecs.com

Innovative Cost Solutions is a leading waste management consulting company that helps healthcare facilities across the country reduce their medical waste as well as their solid waste and recycling costs. We are a waste consulting company not a waste removal company.

We help healthcare facilities utilize their existing waste removal companies more efficiently making sure that they are not spending any more than they have to on all of their waste removal services. Here are some benefits to working with ICS:

- » We typically save our healthcare clients about 54% on average
- » We'll manage all of your waste removal services so that you don't have to including your trash, recycling, medical waste and shredding services.
- » This is all that we do. We're experts in the waste industry, so put our expertise to work and put some money back into your budget

**SEE A VENDOR YOU
ARE INTERESTED IN?
CONTACT CPG**

P 617-988-2205
E bresendes@cwppurchasing.com
W www.cwppurchasing.com

Public Relations



www.prguyonline.com

PR Guy is a contemporary consultancy that helps community health centers build brand awareness, secure corporate sponsorship and increase patient engagement.

Services include:

- » Powerful PR and brand awareness campaigns
- » Corporate sponsorship recruitment and retention
- » Better branding and positioning
- » Digital and print collateral creation
- » Special event execution and promotion

Recruiting – Executive Search



www.zurickdavis.com

- » ZurickDavis, is a health care executive search firm completing regional and national searches for senior business or clinical leaders at mission-driven community health organizations. Positions filled include CEO and ED, COO, CFO, CNO, CIO, CHRO and comparable VP roles.
- » With a national database, we employ an extremely rigorous search process to identify, qualify and help CHCs attract top-notch candidates who are not actively looking and therefore unlikely to be accessible through conventional recruiting methods.
- » ZDmd is our division focused exclusively on recruiting physician leaders: Chief Medical Officers and Medical Directors. ZDmd has a dedicated and uniquely qualified staff that includes two MDs as part of the search team.
- » ZDinterim is our division that places leaders into temporary roles (3 to 12 months) when the organizational situation so warrants.

Retirement Planning and Employee Benefits



www.sfpwealth.com

SFP Wealth is a full service financial planning firm focused on developing effective retirement plans, executive benefit plans, and educational workshops to help make the jobs of employers easier.

SFP also has access to an extremely competitive retirement plan platform that can be used across a wide variety of plan types at a drastically reduced cost. SFP will conduct a comprehensive retirement plan analysis, assessing plan design, investment provider & educational objectives. Through an exclusive arrangement with a national record keeper, SFP can provide comprehensive guidance and a portfolio of solutions to help attract, retain and reward key employees and executives.

Senior Advisors will roll out complimentary in-house educational workshops that focus on a number of important financial issues including: retirement, college funding, financial management and investment fundamentals.

Wireless Communications Services



- » 25% Corporate Discount
- » 25% Employee Discount
- » Fastest 3G network in America
- » Existing customers are eligible for discount



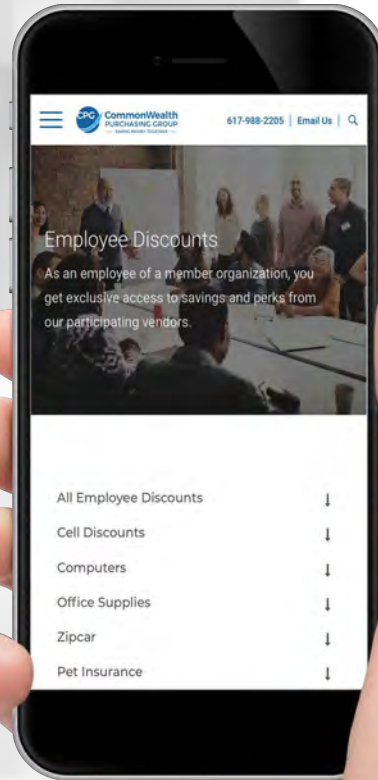
- » 25% Corporate Discount
- » 23% Employee Discount
- » Truly unlimited data plan
- » Existing customers are eligible for discount



- » 22% Corporate Discount
- » 19–22% Employee Discount
- » Up to 25% off accessories
- » Largest and fastest 4G network in America
- » Existing customers are eligible for discount

HEALTH CENTER EMPLOYEE DISCOUNTS

Simply visit <http://www.cwpurchasing.com/members/employee-discounts> to sign up TODAY!



How to register:

1. Visit the CPG website at: <http://www.cwpurchasing.com/members/employee-discounts>
2. Choose which discount category you would like to take advantage of: i.e. cell discounts, car sharing, pet insurance, etc.
3. Follow the instructions under each category to sign up for the discount
4. Contact us at bresendes@cwpurchasing.com or 617-988-2205 with any specific registration questions



CPG is proud to announce an expanded relationship with MediGroup/Vizient. CPG Members are now eligible to utilize MediGroup/Vizient Contracts for further cost savings. A full portfolio of the MediGroup/Vizient contracts is listed below.

Please contact Scott Halterman for more information or to discuss specific contracts: P 617-988-2276

C 617-894-2676

F 617-988-2327

E shalterman@cwppurchasing.com

Advertising

Creative Graphics Management Inc
Dreaming Code

Air Filters

AAF International
Tri-Dim Filter Corporation

Appliances

Sears Commercial

Artwork - Evidence Based Design

ARCH Framing & Design

Background Screening Services

Certified Healthcare

Batteries

Energizer Battery Company Inc
Procter & Gamble Dist. LLC

Bottled Water, Filtration Equipment

DS Services

Brokerage Services - Buy/Sell

Centurion Service Group LLC
West Coast Medical Resources Inc

Building Supplies

USG Interiors Inc
Dal-Tile
RL National Roofing Partners
Construction Specialties Inc
Tennant Sales & Service Co
HD Supply Facilities Maintenance
MDM Commercial
Johnson Controls, Inc.
TB&A Hospital Television, Inc.

Clinical - airway clearance therapy

Hill-Rom Company, Inc.

Clinical - cardiology monitoring

Advantage Medical Cables & Elect.
Philips Medical Systems
Spacelabs Healthcare
EP Technologies
Mortara Instruments Inc

Clinical - exam room diagnostic instruments

Welch Allyn, Inc.
Clinton Industries, Inc

Clinical - incubators and warmers

NeoForce Group Inc

Clinical - medical equipment rental

Freedom Medical, Inc
Hill-Rom Company, Inc

Clinical - neuro diagnostics - monitoring & sleep systems

Cadwell Laboratories
Natus Neurology Inc
Compumedics USA Inc
Nihon Kohden America, Inc.

Clinical - patient charting system

First Healthcare Products

Clinical - pulmonary function systems

CareFusion 2200 Inc
nSpire Health

Clinical - radiation therapy equipment

Elekta Inc
Varian Medical Systems

Clinical - remanufactured & refurbished equipment

Future Health Concepts

Clinical - scales

Health O Meter, Inc.

Clinical - steam sterilization & washers

STERIS Corporation

Clinical - thermometry

Welch Allyn, Inc.

Clinical - ventilators

Philips Healthcare

Consulting - JCAHO Consulting

Lois Kerr and Associates

Coolers

TCB Manufacturing
Plastilite Corp.

Courier Services

Courier Hawaii (Hawaii Only)
Hospital Couriers Corporation
MedSpeed LLC

Disaster Recovery Services

Agility Recovery Solutions Inc

Document Imaging/Management

Recall Total Information Management

Document Shredding

American Shredding Inc
Cintas Corporation
Citadel Information Management
HiTouch Business Services LLC
Iron Mountain
Recall Total Information Management
Shred It

Document Storage and Imaging

Cintas Corporation
Citadel Information Management
Iron Mountain

Education Services

BridgeFront

Electrical Distribution Products

Rexel Inc

Electronic Medical Record Systems

AMKAI LLC
CPSI

Facility Services - rental mats, restroom services, microfiber cleaning

Cintas Corporation

Fire Alarm and Life Safety Products

Walter Kidde Portable Equipment dba
Edwards

Flooring

Forbo Flooring Inc
Interface Flooring Systems
Johnsonite
Tandus Centiva US LLC
Mannington Commercial
Mohawk Carpet Distribution
Shaw Industries, Inc.
JFB Hart Coatings Inc

Food Service

Aladdin Temp-Rite LLC
Follett Corp.

Ford & Chrysler Vehicle Purchase Program

FleetAssets

Forms Management

Standard Register Co.
Moore Wallace An RR Donnelly Co

General Administration-MDAS

Aspen Healthcare Metrics

Health Science Books & Media

Ingaugue Healthcare Solutions Inc
Matthews Medical Books
Hilton Publishing Company, Inc

HVAC - Zone Controls

HVAC Manufacturing

HVAC & Building Automation

Carrier Corporation
Climatec Building Technologies
Daikin Applied
Johnson Controls Inc
Kerney & Associates
Trane USA Inc

Imaging - 3D EP mapping

Biosense Webster

Imaging - bone densitometry

Hologic, Inc.

Imaging - c-arms - standard

Orthoscan
Philips Healthcare
Hologic, Inc

Imaging - computed radiography

Carestream Health Inc
Konica Minolta

Imaging - computed tomography

Toshiba America Med. Systems
GE Healthcare

Imaging - digital mammography

GE Healthcare
Hologic Inc
Philips Healthcare

Imaging - MRI

GE Healthcare
Hitachi Medical Systems
Philips Healthcare
Siemens Medical Sol. USA Inc

Imaging - nuclear medicine

Philips Healthcare
GE Healthcare
Siemens Medical Sol. USA, Inc.

Imaging - peripherals

Ampronix, Inc.

Imaging - PET/CT products

GE Healthcare
Siemens Medical Sol. USA Inc

Imaging - picture archiving & communication system (PACS)

Philips Healthcare Informatics

Imaging - radiography and fluoroscopy

GE Healthcare

Imaging - refurbished equipment

Medical Imaging Solutions

Imaging - ultrasound

Philips Healthcare
Toshiba America Med. Systems
Siemens Medical Sol. USA Inc
FUJIFILM SonoSite, Inc.
Hitachi Medical Systems

Imaging - x-ray products

Philips Healthcare
Shimadzu Medical Systems USA
Toshiba America Med. Systems

IT Consulting

Providge Consulting

IT Products & Distribution

Dell Marketing LP
ePlus Technology, Inc.
Solutions
Computrition, Inc
CDWG LLC

Janitorial Services

ABM Janitorial Services
US Metro Group Inc

Lab - blood culture systems

bioMerieux, Inc.

Lab - blood glucose system

Roche Diagnostics

Lab - chemistry/immunochemistry systems with automation

Abbott Laboratories Inc.
Ortho-Clinical Diagnostics (a Johnson & Johnson company)

Lab - coagulation systems

Siemens Healthcare Diagnostics

Lab - hematology systems

Sysmex America Inc.

Lab - laminar flow hoods

Germfree Laboratories, Inc.

Lab - microbiology systems

Beckman Coulter Inc

Lab - microscopes

Nikon Instruments Inc.

Lab - pathology/histology products

Sakura Finetek U.S.A. Inc.
Thermo Fisher Scientific Inc.

Lab - urinalysis systems

Siemens Medical Solutions Diagnostic

Landscaping Services

Brickman Group Ltd
Valley Crest

Linen & Laundry Processing

Medico Professional Linen Service
Ace Linen Services Inc

Linen Services

Alsco

Long-term Care Products

Direct Supply Equipment

Magazine Subscriptions

Intercontinental Subscription Service

Mailroom Services - Outsourced

OMG, LLC
Neopost USA, Inc.

Maintenance, Repair, and Operations Supplies

Allegion
Grainger

Manufacturer Direct Products

Bristol Custom Bag & Sign Co.

**Medical Records Management
Stock Forms / Catalog Supplies**

Briggs Corporation

Moving / Relocation Services

Moving and Storage Co

Office Equipment - computers

Medical Computer Sales

Office Equipment - copiers, multi-functional devices & fax machines

Oce Imagistics

USA Datafax

Konica Minolta

Ricoh Americas Corporation

Xerox Corporations

Ricoh/Lanier Worldwide, Inc

Office Furniture

Ergo-Industrial Seating Systems Inc

Global Industries Inc

Goforth & Marti Inc dba G/M Business

Interiors

Haworth, Inc.

JSJ Furniture Corporation dba izzy+

Knoll Inc

Krug Inc

OFS Brands

Peter Pepper Products Inc

Haworth Inc.

KI

Kimball Office

National (a unit of Kimball)

National Business Furniture LLC

Steelcase, Inc.

Herman Miller For Healthcare

Office furniture - beds

ArjoHuntleigh Inc

Stryker Medical

ArjoHuntleigh Inc

NK Medical Products Inc

Hill-Rom Company, Inc.

**Office Furniture - Carts, Shelving,
& Storage**

Spacesaver Corporation

**Office furniture - exam
& procedure room**

Midmark Corporation

Office Furniture - patient room

Stryker

Stryker Medical

**Office Furniture - stainless & chrome
cabinets, sinks, stools, blanket & fluid
warmers, stainless accessories**

BLICKMAN, Inc.

**Office furniture - storage carts
& shelving**

InnerSpace

Spacesaver Corp.

**Office furniture - youth beds
& pediatric cribs**

HARD Manufacturing Co., Inc.

Office Supplies, Equipment, Furniture

Office Depot

OfficeMax

Staples / Corporate Express

Oxygen / Cylinder Gases

Airgas

PACS

Philips Healthcare Informatics

**Paint, Wallcoverings, Sundries Paint,
Floor Coverings, Window Treatments**

The Sherwin Williams Co.

Pest Control

Orkin LLC

Pharmacy Consulting Management

Comprehensive Pharmacy Services

Pharmacy hoods & equipment

The Baker Company

Print Services - Managed

Auxilio Inc

Recovery Audit Services - Outsourced

Contract Management Strategies

Rehabilitation equipment

Patterson Medical, Inc.

TRI W-G

**Rental Services - uniforms, bed linens,
etc.**

ARAMARK

RFID/RTLS

AeroScout

Secure Prescription Pads

Rx Security

Security Services, Outsourced

ABM Industries Inc

Command Security Corp

Shipping Services

FedEx

United Parcel Service Inc

Staff Management Solutions

Nielsen Healthcare Group

Storage Products

Quantum Healthcare Direct

**Surgical - 3rd party scope repair
services**

Instrument Specialists Inc

Life Systems Inc

Medical Optics

Mobile Instrument Service & Repair

Northfield Medical Group LLC

Priority One

Surgical Instrument Service Co

Total Repair Express LLC

Total Scope Inc

**Surgical - adult & infant patient
warmers**

Fisher & Paykel Healthcare, Inc.

**Surgical - ambulatory pumps &
disposables**

Smiths Medical MD, Inc.

Surgical - anesthesia machines

GE Medical Sys. Info. Tech.

Draeger Medical, Inc.

Surgical - angiography

Philips Healthcare

GE Healthcare

**Surgical - arthroscopy/endoscopy
systems**

Smith & Nephew Endoscopy

**Surgical - cardiology equipment - intra-
aortic balloon pumps**

MAQUET Cardiovascular US Sales

**Surgical - convective fluid warming
products**

Smiths Medical ASD, Inc.

Surgical - convective therapy systems

3M

Surgical - defibrillators

Zoll Medical Corporation

Surgical - dispensing systems

CareFusion Solutions, LLC

Surgical - electrosurgical equipment

Megadyne
ConMed
Medivators
Olympus America, Inc.
ConMed Linvatec
Richard Wolf Medical Instruments Corporation
Stryker Endoscopy

Surgical - gas plasma sterilization systems

Johnson & Johnson Health Care

Surgical - headwall systems

Hill-Rom Company, Inc.

Surgical - hyperbaric chamber products

Sechrist Ind. Inc

Surgical - hypo/hyperthermia systems

Cincinnati Sub-Zero Products
Stryker Medical

Surgical - I.V. delivery systems

Baxter Healthcare Corporation

Surgical - I.V. delivery systems

Hospira Worldwide, Inc.
B. Braun

Surgical - incubators and warmers

Draeger Medical, Inc.

Surgical - intravascular heating and cooling products

Zoll Medical Corporation

Surgical - lasers

Lumenis, Inc.

Surgical - lights & booms

Mizuho O SI, Inc

Surgical - lights & booms

Skytron
STERIS Corporation
Berchtold Corporation

Surgical - ophthalmic products

Bausch & Lomb, Inc.

Surgical - patient monitoring equipment

GE Medical Sys. Information Technology
Philips Healthcare
Spacelabs Healthcare
Welch Allyn Inc

Surgical - patient transfer equipment

Airpal Inc
ArjoHuntleigh, Inc.
EZ Way Inc
Hill-Rom Co.
HoverTech International
Prism Medical Services USA
Transmotion Medical

Surgical - portable monitors

Mindray DS USA, Inc.

Surgical - pulse oximetry devices

Covidien Sales LLC
Masimo America's

Surgical - refurbished equipment

Seattle Technology

Surgical - stainless steel & chrome products

Pedigo Products, Inc.

Surgical - steam sterilization & washers

Belimed Inc
STERIS Corporation

Surgical - sterilization containers

CareFusion 2200 Inc
Case Medical Inc
Aesculap Inc

Surgical - suction and oxygen therapy

Ohio Medical Corporation
Allied Healthcare Products Inc

Surgical - table products

Skytron
Berchtold Corporation
STERIS Corporation

Surgical - temperature monitoring products

Smiths Medical ASD, Inc.
Covidien

Surgical - thrombectomy/embolectomy

MEDRAD, Inc.

Surgical - urology tables & accessories

Mallinckrodt Medical (Liebel)

Surgical - ventilation system - critical care

Maquet, Inc.
CareFusion 211 LLC
Draeger Medical Inc
Nellcor Puritan Bennett, Inc.

Survey - Satisfaction Survey Services

Avatar Solutions

Telecommunications

Granite Telecommunications
Optima Communications Systems, Inc.
TAG, LLC
Votacall
PlanetOne Communications

Telephone Service - wireless

AT&T
Sprint
Verizon

Telephone Services

Velocity

Televisions & Audio/Video Equipment Products

Superior TV Solutions LLC
TB&A Hospital Television Inc

Transcription Services & Equipment

MMODAL
Saince Inc

Translation, Interpretation

Akorbi
Avantpage Inc
Cyracom International
Interpreters Unlimited
Language Line Services
Telanguage Services Inc
Transperfect Translations
Vocalink Language Services
Language Services Associates

Travel - Vacations

TravelPlex Travel & Cruise

Uniforms

Trinity Uniforms Inc
Unifirst Corporation
Cintas Corporation

Utility Auditing

Tyron Clear View Group

Vending Management Services

All Vend Management Corporation

Waste Disposal Services - Medical

MedPro Waste Disposal

Waste Management - reusable sharp container systems

Daniels Sharpsmart

White Board Products - Interchangeable

Chameleon Corporation

Resources

Our resources are associated organizations whose core values and mission aim to benefit nonprofit human service organizations.

Business Planning Assistance



www.caplink.org

Capital Link is a nonprofit organization that helps health centers and Primary Care Associations plan capital projects, finance growth and identify ways to improve performance.

Working nationally with health centers since 1998, Capital Link is dedicated to strengthening and expanding high-quality, community-based health care in a rapidly changing marketplace.

We offer:

- » capitalization strategies for facilities and operational expansion
- » metrics & analytical services for measuring impact and evaluating financial and operational trends
- » direct assistance in planning for and financing operational growth and capital needs

IT Network



www.hcnetwork.org

Health Choice Network, Inc. is a successful nation-wide collaboration among health centers, health center controlled networks and partners. By providing key business services, strategic initiatives and the latest in health information technology, participants can improve patient outcomes through increased efficiencies and more accessible care. With 31 health centers in nine states serving approximately one million patients, Health Choice Network, Inc. is recognized as a leader in the integration of health information technology among health centers and safety net providers. The high level of HIT services provided by Health Choice Network, Inc. is nationally recognized by the Bureau of Primary Health Care. HCN, Inc. utilizes a state-of-the-art system to capture, analyze and leverage data, improve the quality and access to care and promote meaningful use. We are a leader in implementing the electronic health record, oral health record and soon in behavioral health record. The new technology enables health care providers to document, communicate and track medical information, while patients benefit from faster service, reduced errors and safer transmission of information among labs, pharmacies, hospitals and physicians.

HOW MUCH Can You Save

18%
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On All
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10%
average savings
Henry Schein
Dental, Inc.

18%
average savings
McKesson
Medical
Surgical

16%
average savings
Office
Supplies

12%
average savings
Computers &
Technology

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- 1) **VISIT** www.cwpurchasing.com
- 2) **CLICK "JOIN NOW"** complete the Participation Agreement!
- 3) **SUBMIT. Questions?** Brittany Resendes
bresendes@cwpurchasing.com

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Notes

COMMONWEALTH PURCHASING GROUP, LLC

Saving Money Together



Patient Communications



After Hours Answering Service



Interpreter and Translation Services



Interpreter and Translation Services



THE COMPASSIONATE CALL CENTER
Call Center Services



Integrated Dispatching Systems
Interpreter Services



Patient Satisfaction Surveys



CAREMESSAGE

Mobile Messaging Technology



Student Loan Refinancing



340B Software



Business Insurance and Gap Insurance



Fund Accounting and Grants
Management Software Specialists



Executive Recruiting



Employee Benefits



Diagnostics



Office Supplies and Furniture



Medical Supplies and Equipment



Consulting and Management Services



Minority Owned Business
Office Supplies & Furniture Solutions



Business & Facility Planning Assistance



Office Copier Equipment



Debt Collections



Electricity and Natural Gas



Check and Credit Card Processing



PHS 340B Pharmaceuticals and
Prescription Drugs



Dental Laboratory



CardinalHealth

340B Pharmaceuticals & Prescription Drugs



Computers, Software and Hardware



Business Communications



Diagnostics



Pharmaceuticals & Prescription Drugs



Cellular Provider



Cellular Provider



Cellular Provider



Printing Services



Background Screening &
Compliance Tracking



Medical Devices



Dental Laboratory



Office Furniture



Graphic and Web Design



Dental Equipment, Supplies and Repair



Office Products and Furniture Solutions



Medical & Solid Waste Cost
Reduction Services



Long Term Care



Remote Dermatology



Retirement Planning



IT Network



Emergency Recovery Management



Dental Software



Vaccines



IT Equipment and Staff Management



Public Relations



Office Equipment Servicing & Support